

# SANS 2023 Detection Engineering Survey: Detection Engineering Best Practices for Implementing a Threat-Informed Defense

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# Today's Speakers

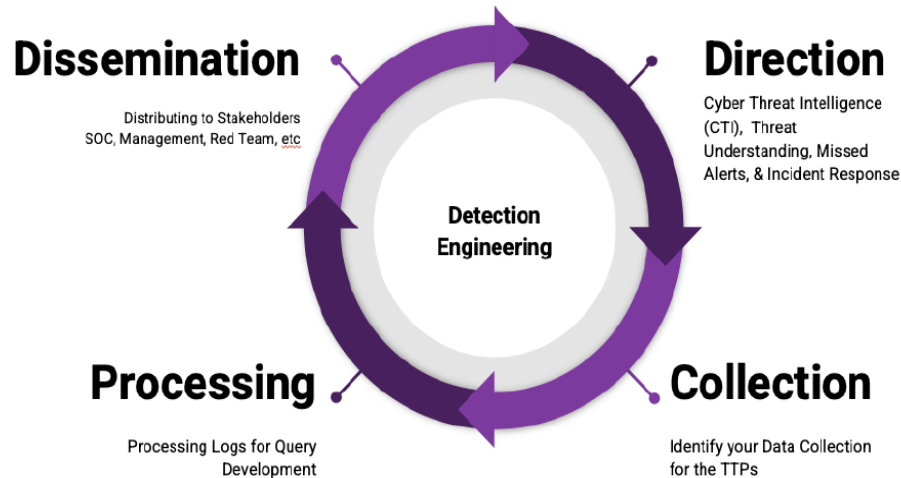
- Mark Orlando, *Certified Instructor, SANS*
- Kish Galappatti, *Senior Sales Engineer, CardinalOps*

# Today's Agenda

- SANS 2023 Detection Engineering Survey introduction, concepts, and key insights
- Overview of survey results
- Conclusions
- Q&A/Discussion

# What is Detection Engineering?

SANS defines Detection Engineering as a threat intelligence driven process (and discipline) for designing, testing, using, disseminating, and evaluating patterns, rules and signatures used to detect malicious activity.



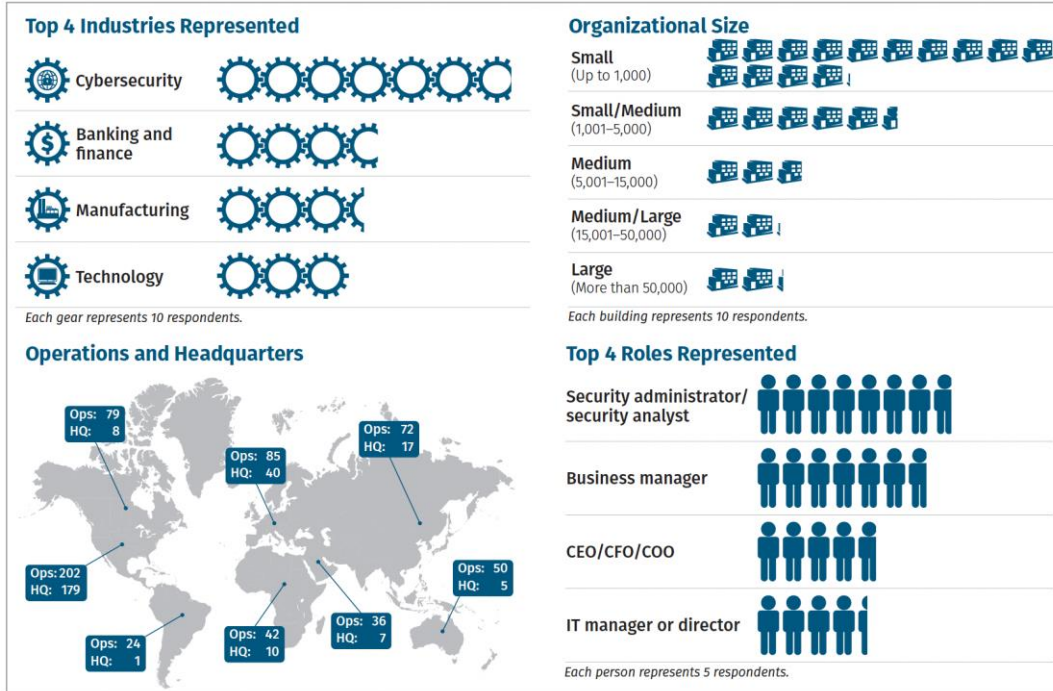
# What Is the SANS Detection Engineering Survey?

- “State of practice” of Detection Engineering
- Open from July-October 2023
- Questions included multiple choice, multiple selection, ranking, free text
- Directed to professionals working directly with a SIEM or security leaders responsible for the SIEM

# How Can I Use the Survey?

- Learn about detection engineering staff, process, tools, and challenges in other organizations
- Consider different approaches or validate your own
- Make the case for more formalized detection engineering capabilities and measurement

# Survey Respondents

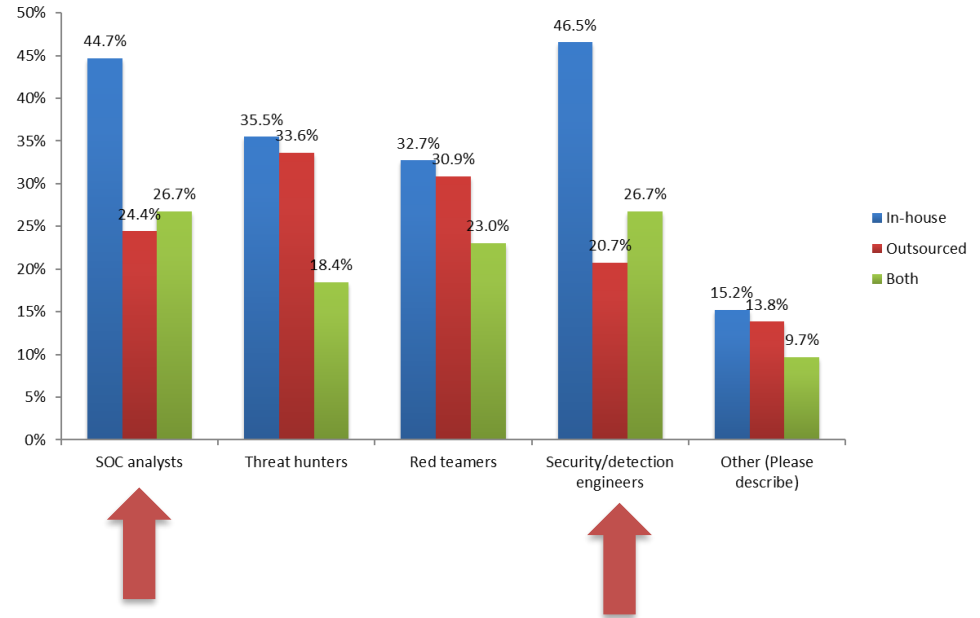


# Key Insights

- SIEM continues to play foundational role, market shift indicates focus on threat detection versus compliance
- Hybrid staffing approach using internal teams and external partners is common
- Variety of testing and validation methods used, with heavy reliance on third-party assessments

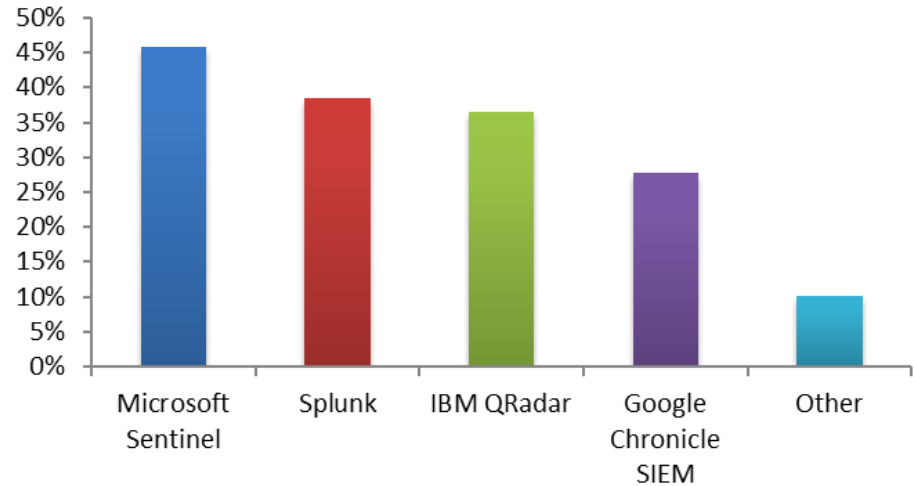
# Detection Engineering Roles

- Heaviest reliance on internal SOC Analysts and Engineers
- Outsourcing and/or hybrid approach is common across roles
- Other key staff includes Threat Hunters, Red Teamers

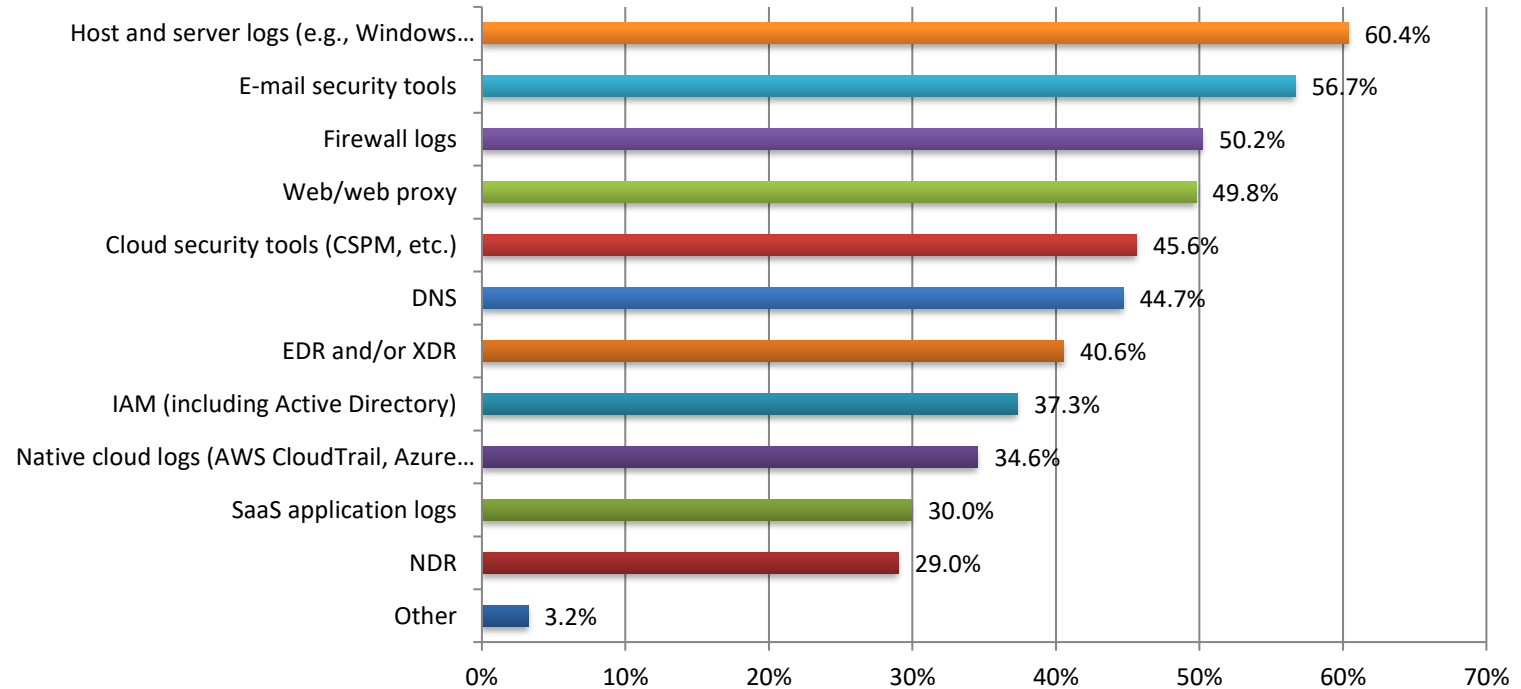


# Toolsets Used (SIEM)

- 45% Microsoft Sentinel
- 38.4% Splunk
- 36.6% IBM QRadar
- 27.8% Google Chronicle
- 10.2% Other

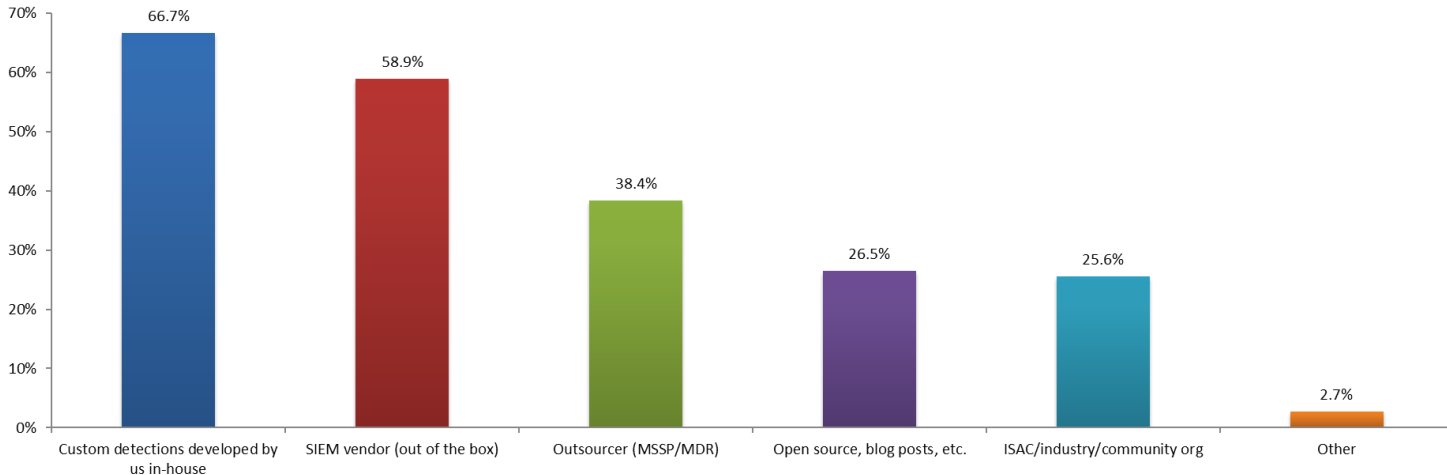


# Detection Data Sources



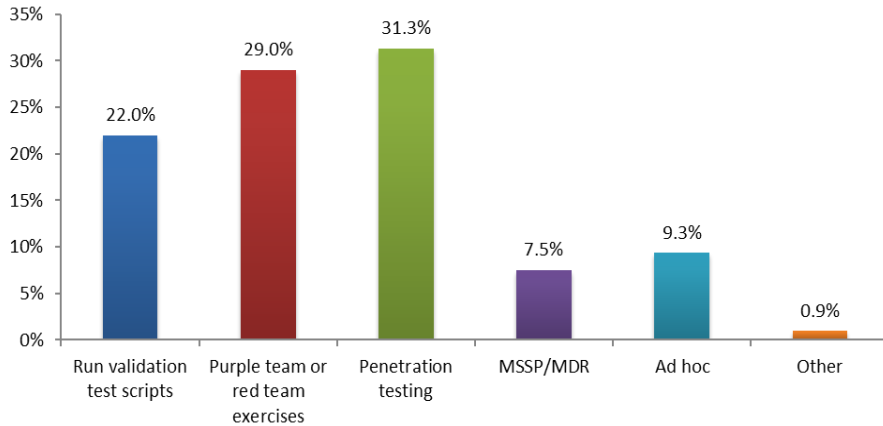
# Detection Use Cases

- **66.7%** develop detections in-house based on custom use cases
- **58.9%** rely on use cases provided by SIEM vendor
- **38.4%** rely on third party providers (MSSP or MDR)

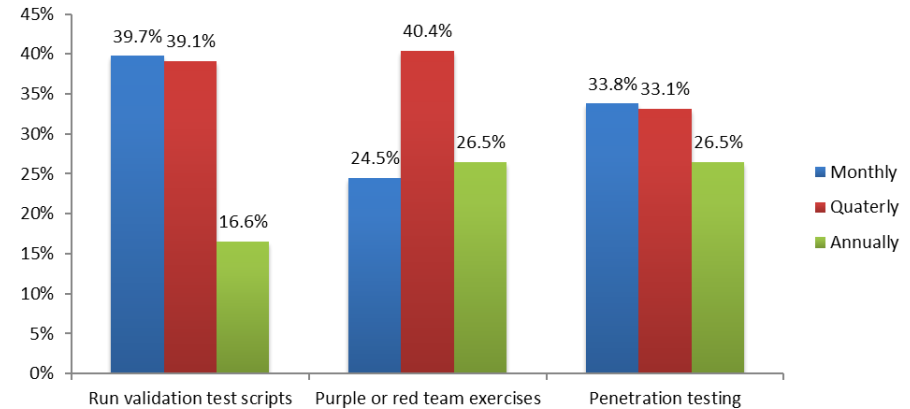


# Testing and Validation

## Rule Testing and Validation

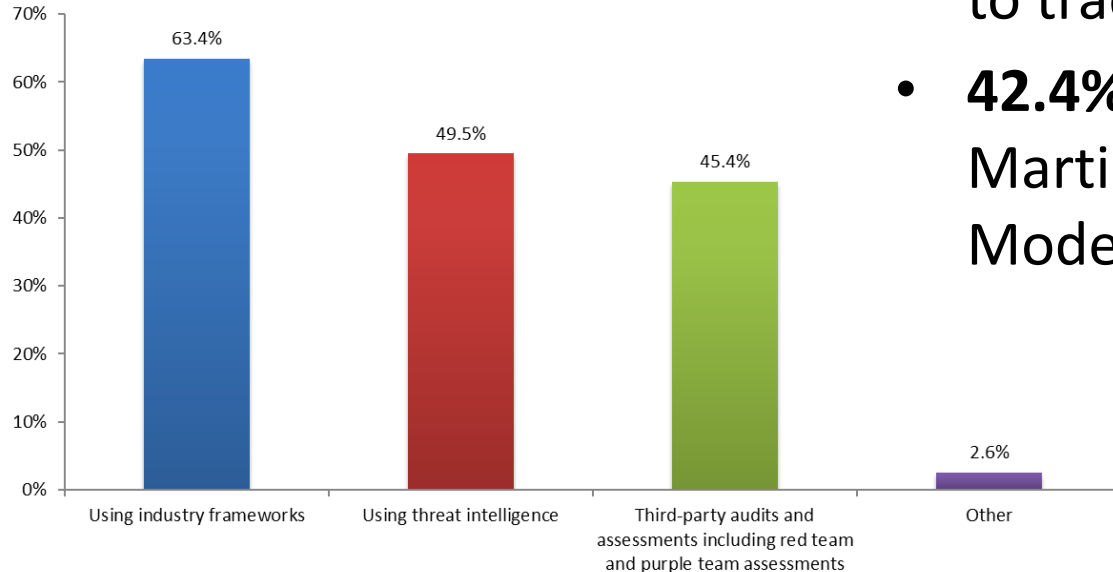


## Testing and Validation Intervals



Third-party validation on a monthly or quarterly basis is the most common testing method among respondents

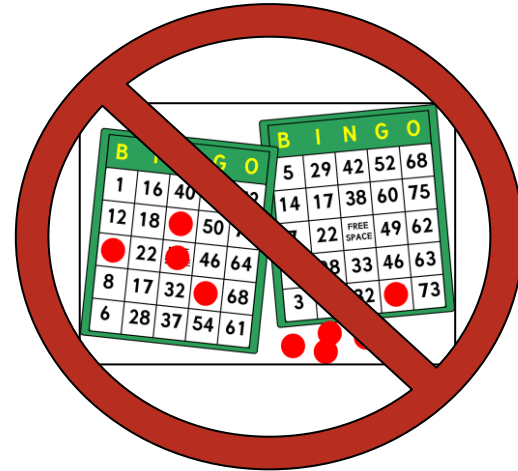
# Alignment to Industry Frameworks (1)



- **85.6%** use MITRE ATT&CK to track coverage
- **42.4%** use Lockheed Martin Cyber Kill Chain Model

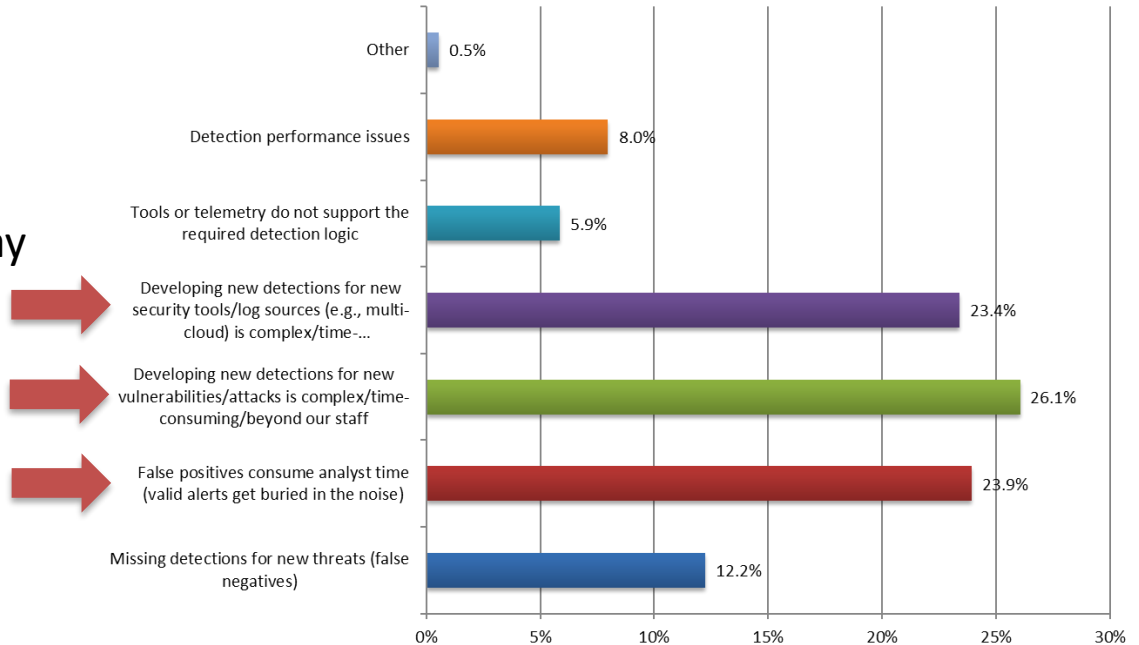
## Alignment to Industry Frameworks (2)

- **97.5%** said alignment process is manual based on detection review or open-source information
- Others cited automated or semi-automated systems



# Causes of Detection Gaps

- Complexity and cost to develop detections for new tools or new attacks
- False positives consume analyst time, take focus away from valid alerts
- Challenges result in false negatives



# Conclusions

1. Consider how your intelligence, hunting, environment data inform new detections
2. Framework alignment improves maturity, but coverage must be *prioritized*
3. Tooling, testing, and validation should cover entire process, from data collection and processing to analytic development to continuous validation
4. Automation reduces cost, time and complexity





# Detection Engineering Best Practices for Implementing a Threat-Informed Defense

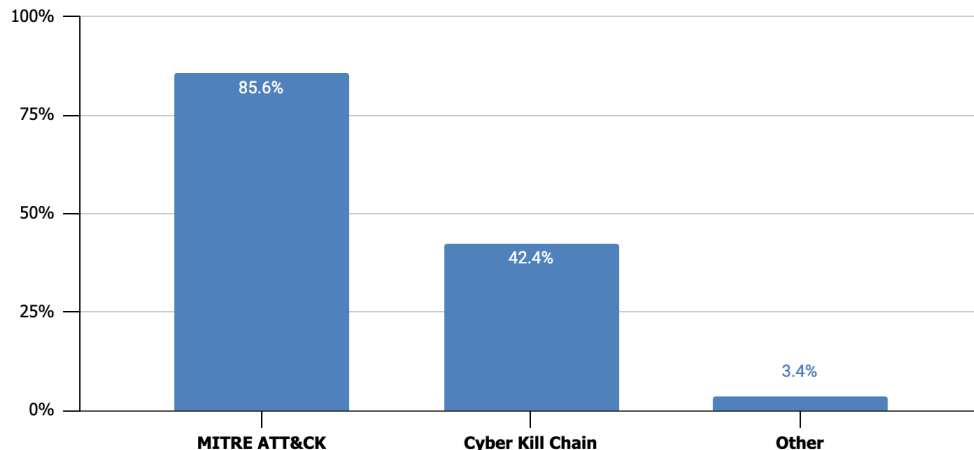
**CardinalOps**

Kish Galappatti

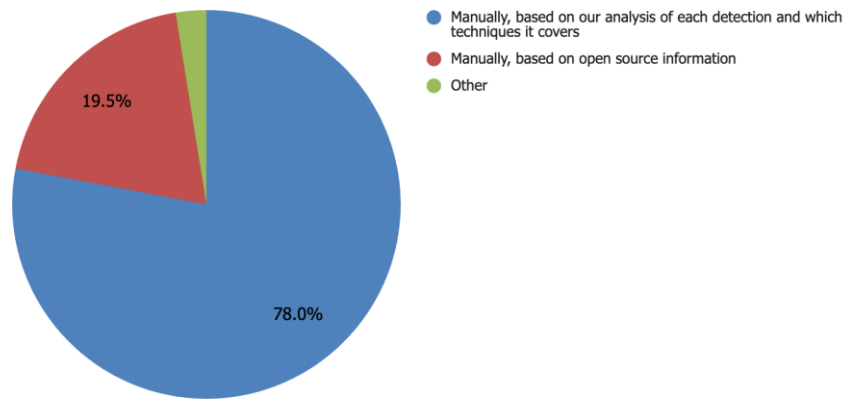
# MITRE ATT&CK Used to Measure Detection Coverage... Manually

- 63% use industry frameworks to assess/measure their current level of detection coverage
- 86% use MITRE ATT&CK for this
- 78% manually map detections

Which industry frameworks do you use?

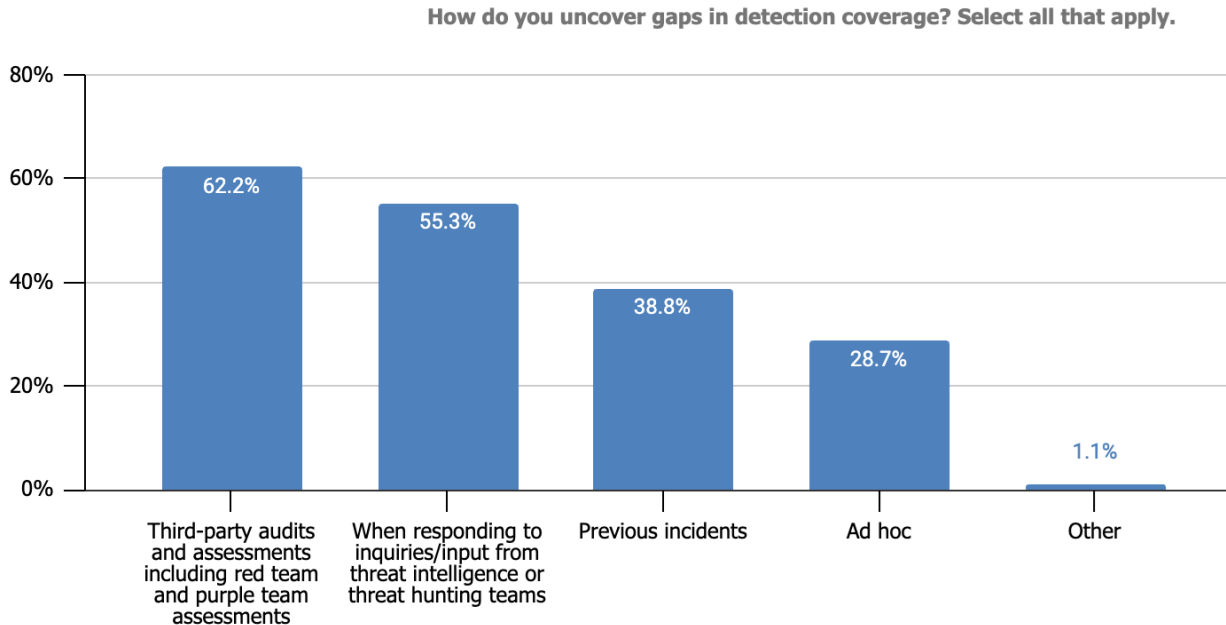


How do you map your custom detections to these frameworks?



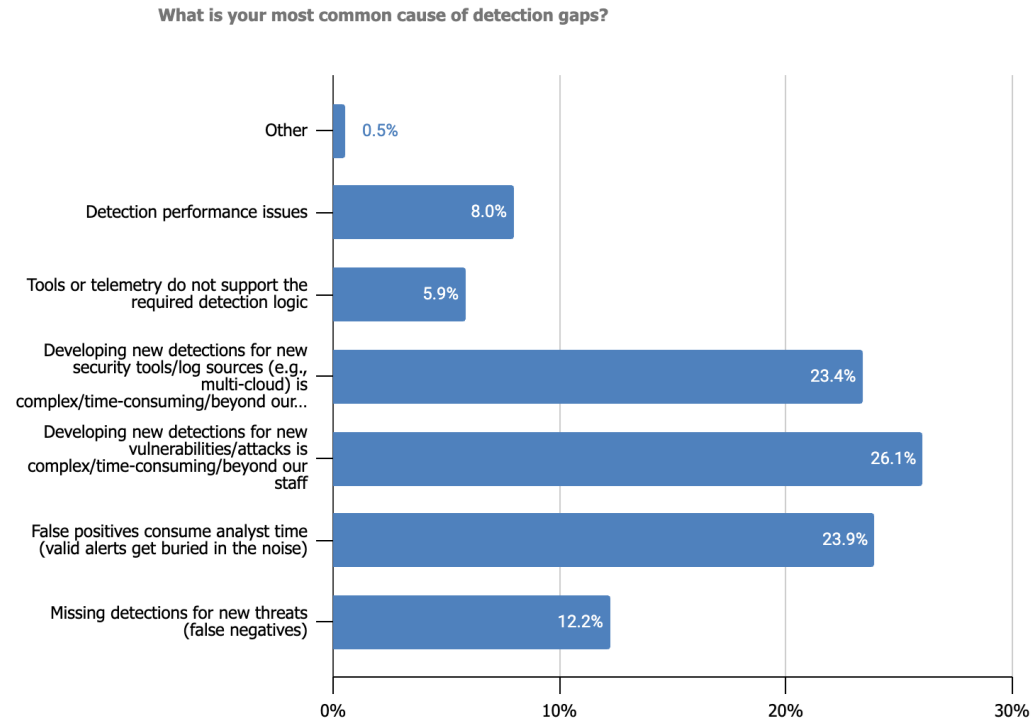
# Identifying Gaps in Detection Coverage

- Ad hoc vs. continuous
- Systematic vs. reactive



# Top Causes for Gaps in Detection Coverage

- Gaps in detection coverage being caused by both external (the need for new detections for new threats/log sources) and internal (false negatives, detection performance, etc.) forces



# Detection Posture Management

**CardinalOps** continuously assesses and improves the detection coverage of your existing SIEM and other detection tools to enable a stronger, more resilient defense.



Map your current detection coverage to MITRE ATT&CK® for continuous visibility



Automatically detect and fix broken, misconfigured, and noisy rules



Receive new, deployment-ready rules and recommendations for the threats relevant to you



Automate manual tasks to free up team members to perform high-value work



# Working with CardinalOps

## Full SIEM Support

**splunk>**

- Core
- ES

**Microsoft Sentinel**

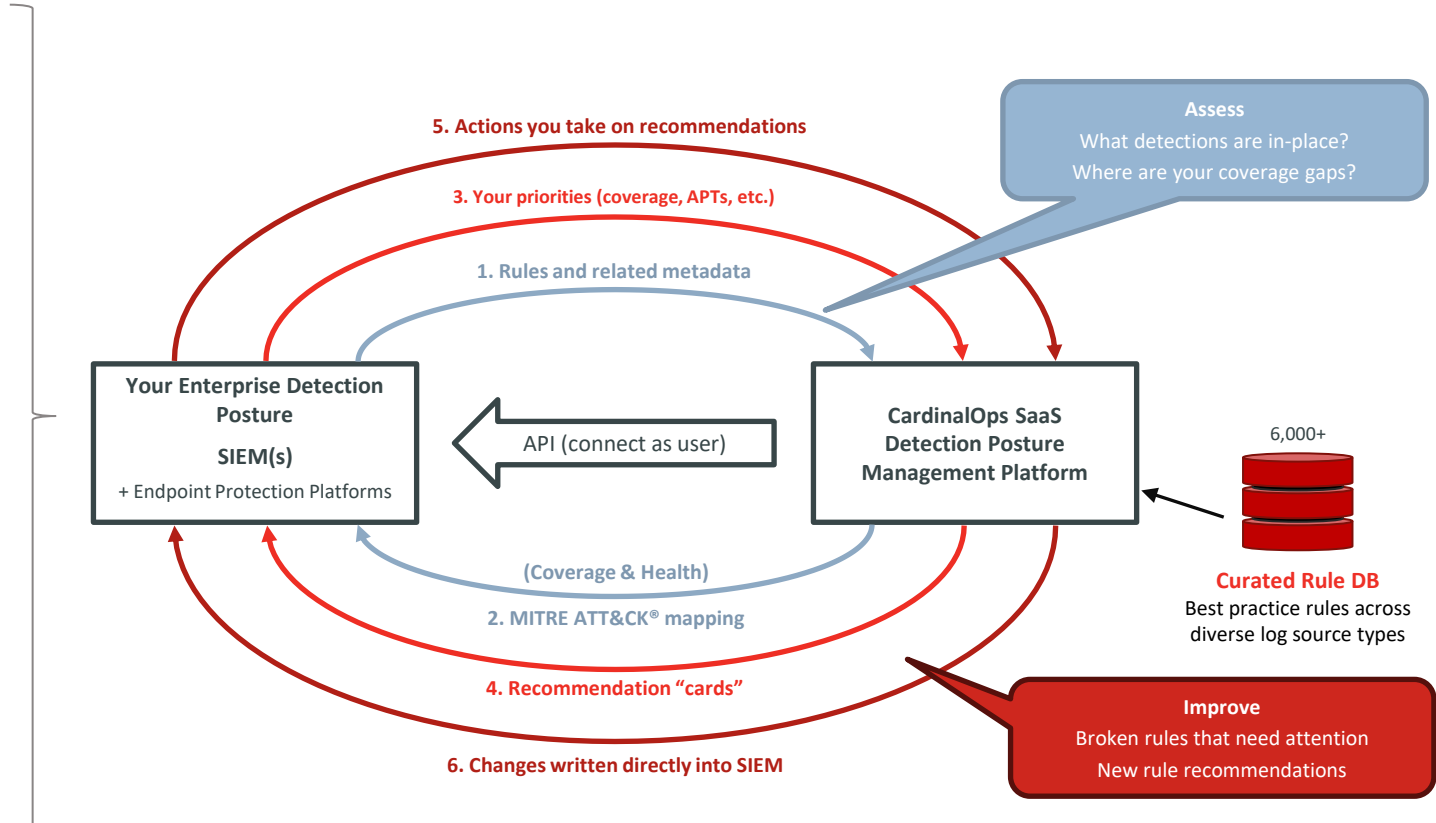
**IBM**

- QRadar
- QRoC

**Google Cloud Chronicle**

## Emerging Support

- CrowdStrike Falcon
- Elastic Security SIEM
- Microsoft Defender for Endpoint
- SentinelOne Singularity
- Tanium Detect
- Vectra AI

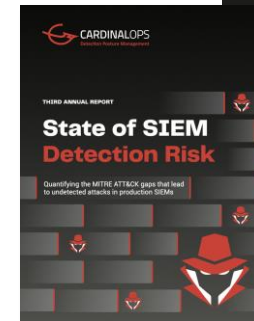
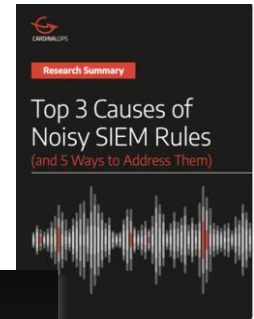
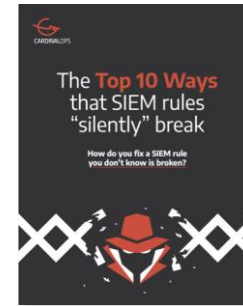


# Better detection posture management... by the numbers



# Additional resources - [www.cardinalops.com/whitepapers/](http://www.cardinalops.com/whitepapers/)

Category	Resource	Description
Technical Brief	<a href="#">Top 10 Ways that SIEM Rules (Silently) Break</a>	Highlights how SIEM detections can go “offline” and create detection gaps.
	<a href="#">Top 3 Causes of Noisy SIEM Rules (and 5 Ways to Address Them)</a>	Helpful tips for practitioners on dealing with excessive false positives.
	<a href="#">Addressing the Complexity Challenge of Multiple SIEMs</a>	Provides considerations when an enterprise adds additional SIEMs.
Industry analyst report	<a href="#">Operationalizing MITRE ATT&amp;CK with Detection Posture Management</a>	Practical strategies for adopting the MITRE ATT&CK framework.
Original research	<a href="#">Third Annual Report on State of SIEM Detection Risk</a>	Benchmarks for SIEM utilization and current trends in implementation.
Webinar	<a href="#">SOC, Meet Cloud. Cloud, Meet SOC. What Changes?</a>	SANS webinar with Dr. Anton Chuvakin, Google Office of the CISO. He addresses the impact Cloud infrastructure has on the SOC.





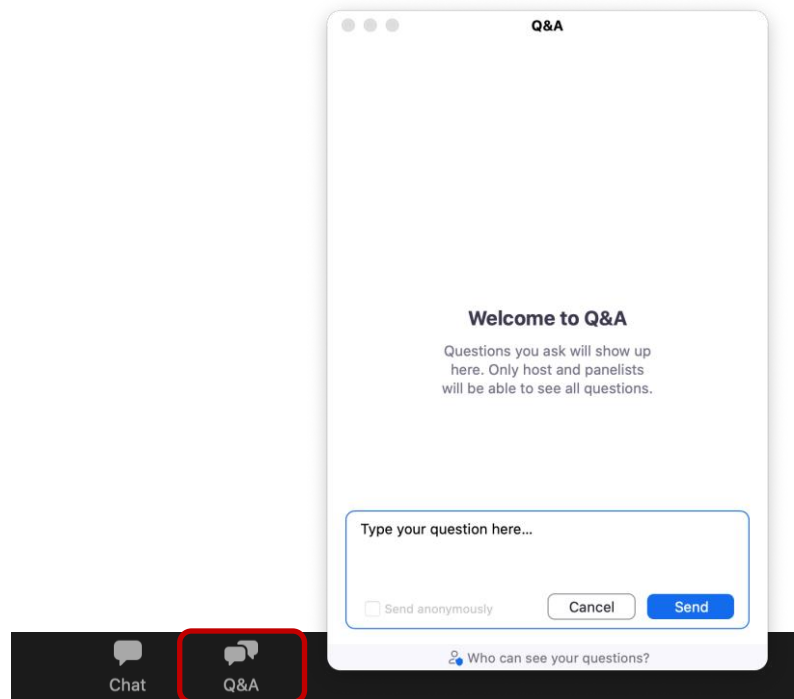
**Thank you!**

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# Q&A

Please use **Zoom's** Q&A window to submit questions to our presenters.

Type your question, tell us if it's for a specific presenter, and then click Send.



# Acknowledgments

Thanks to our sponsor:



To our special guest: Kish Galappatti

And to our attendees, thank you for joining us today!