



# Secure DevOps Summit & Training 2018 Denver, CO



Solutions Exposition:  
Oct 22-23, 2018

Event Dates: Oct 22 - Oct 29  
Embassy Suites Denver  
Downtown Convention Center  
Expected Attendance: 80-100

SANS expositions create environments where our sponsors can introduce their products and services to the SANS community of cybersecurity professionals. Our attendees immediately understand the value you provide and are likely to have influence over purchasing decisions. SANS provides the training our community requires and you provide the tools.

## SANS Solutions Expositions: Better Audience, Better Service, Better Experience

"The staff at SANS tirelessly helps our company achieve maximum exposure and success during SANS event through creative and cost effective exhibiting options. Their full-service approach makes for stress-free booth experience, and allows us to focus on connecting with highly qualified attendees."

- VMRay

"I have done various SANS events over the last seven years. We have been very happy with the quality of attendees at each event!"

- RiskIQ

"SANS continuously delivers quality events and highly-desirable prospects for our lead generation program."

- InfoArmor

## Solutions Expo Sponsorship Packages

	Silver	Gold	Platinum
10 x 10 Space	✓	✓	
10 x 20 Space			✓
SANS Lunch Leads	✓	✓	✓
Lead Scanner or App	✓	✓	✓
Logo / Link on Summit Website & Marketing Collateral	✓	✓	✓
Lunch & Learn		✓	✓
All Food & Beverage		✓	✓
Prime Location			✓
Premier Signage			✓
Evening Event Sponsorship			✓

\* Contact us for information about multi event packages

## Solutions Expo Schedule

### Monday October 22<sup>nd</sup> – Expo Day 1

10:00am – 10:30am	Networking Break
12:30pm – 1:20pm	Summit Day 1 Lunch & Learns
2:40pm – 3:10pm	Networking Break
6:30pm - 9:00pm	SANS Night Out

### Tuesday October 23<sup>rd</sup> – Expo Day 2

10:00am – 10:30am	Networking Break
12:15pm – 1:30pm	Networking Lunch
2:40pm – 3:10pm	Networking Break

### Wednesday October 24<sup>th</sup>

12:30pm – 1:20pm	Training Day 1 Lunch & Learns
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Note: Solutions expo schedules may vary depending upon the venue and the individual event schedule



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## SANS Summit Sponsorship Packages

### SILVER

- 10' x 10' Space on Solutions Expo Day  
Includes: 6' draped table, 2 chairs, electricity & WiFi
- SANS Lunch Leads  
Lunch on the day of the expo will be sponsored by the exhibitors. Attendees who come for lunch will be scanned and their contact information will be provided to the exhibitors as leads.
- Lead Scanning Device or App  
Will be provided for the duration of the event.
- Branding  
Your logo and link will appear on the SANS event website and in all applicable event collateral.

### GOLD

- Silver Package as defined above ... Plus
- Lunch & Learn
  - 1 hour lunchtime presentation where your speaker will have the opportunity to present directly to SANS attendees.
  - Boxed lunch provided (food & beverage costs are included)
  - Lunch & Learn Title, Abstract, Speaker, Time & Location will be advertised on the event webpage and in the event collateral.
  - Vendor may scan Lunch & Learn attendees as leads.
  - May be scheduled on the 1<sup>st</sup> day targeting the SANS summit audience or on the 3<sup>rd</sup> day targeting the SANS training audience

### PLATINUM

- Gold Package as defined above ... Plus
- 10' x 20' Space on Solutions Expo Day (replacing 10' x 10' space)  
Includes: Two 6' draped tables, 4 chairs, electricity & WiFi
- Premier Location on Expo Floor
- Platinum Sponsorship Signage
- Individual Lunch & Learn invitations targeting preferred attendees
- Evening Event Sponsorship (based upon event schedule)



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## SANS Summit Additional Sponsorship Opportunities

### Speaking, Presentation & Lead Generation Opportunities

**Lunch & Learn (Stand-alone on a Training Day)** - Lunch hour content presentation to SANS training attendees. Boxed lunches will be served in the room. Optionally, SANS will invite students attending the class of your choice. Vendor may scan Lunch & Learn attendees as leads. *Includes: F&B, lead scanner / app & all logistics.*

**Lunch & Learn Simulcast** - Lunch and learn will be simulcast live to SANS community. You will receive a video of the session for collateral and will receive a 200-lead guarantee. *Requires a minimum of 4 weeks lead time for promotions.*

**Table Top (On a Training Day)** - Table Top during training days. Provides you the ability to reach SANS students. *Includes: 6' draped table, 2 chairs, electric, WiFi, lead scanner / app & all logistics.*

**Evening Product Test Drive (On a Training Day)** - Invitation only 2-hour lab providing hands-on demo of your products to targeted attendees. You will receive all the registration leads and may also scan the badges of the attendees. *Includes: F&B, lead scanner / app & all logistics.*

**SANS @Night Presentation (On a Training Day)** - One hour evening presentation on a training day. Open invitation to all training attendees. *F&B optional & NOT included.*

### Networking Opportunities

**Executive Networking Dinner** - An invitation-only dinner for approximately 20-25 C-level and senior management attendees. Hosted by you and a SANS Expert.

*Includes: F&B plus all logistics. Note: Only Available on Training Days*

**Executive Networking Breakfast** - An invitation-only breakfast for approximately 15-20 C-level and senior management attendees. *Includes: F&B plus all logistics. Note: Available on Summit or Training Days*

**Focus Group Roundtable** - Networking Dinner to obtain valuable feedback about your company's products and market position from a targeted group of 10-15 SANS training attendees. *Includes: F&B, all logistics, target invitation, and pre-event setup to ensure meaningful feedback. Note: Only Available on Training Days*

**Hospitality Suites** - Opportunity to host a social event. The hospitality suite will be advertised at the summit and optionally, SANS can send out invitations. Themed events are recommended and most appealing to attendees. *F&B and hotel Suite is NOT included. SANS will handle all logistics. Note: Only Available on Training Days*

### Branding Opportunities

**SANS Night Out Sponsorship** - Branding of fun evening event held outside of the training venue. *Note: Available Only at Select Summits*

**SANS @Night Sponsorship** - Branding of scheduled @Night presentation led by SANS Expert. *Note: Available Only at Select Summits*

**NetWars Sponsorship** - Branding of SANS NetWars competition with signage. *Note: Available Only at Select Summits*



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## About SANS Secure DevOps Summit and Training 2018



### Co-Chairman

#### Eric Johnson

Principal Security Engineer,  
Puma Security  
SANS Certified Instructor



### Co-Chairman

#### Frank Kim

SANS Certified Instructor  
Author of DEV540: Secure  
DevOps and Cloud  
Application Security

Learn to reinvent security in a DevOps world at the second annual SANS Secure DevOps Summit & Training! DevOps is radically changing the way organizations design, build, deploy, and operate online systems. DevOps leaders like Amazon, Etsy, and Netflix deploy hundreds of changes every day, continuously learning, improving, and growing – and in the process leaving their competitors far behind. DevOps is now becoming commonplace, and organizations find themselves adjusting their approach to security to keep up with business demands.

At the Summit, SecDevOps experts from leading organizations will present case studies and lessons learned based on their real-world experiences. Throughout the two days, you'll explore new ideas, innovative approaches, and the latest tools for building and delivering secure software. Following the Summit, enhance your training experience with one of four SANS information security courses.



## SANS Secure DevOps Summit & Training 2018 Courses

Course	Instructor	# Days
<a href="#">DEV540: Secure DevOps and Cloud Application Security</a>	<a href="#">Frank Kim</a>	5
<a href="#">SEC501: Advanced Security Essentials – Enterprise Defender</a>	<a href="#">Bryce Galbraith</a>	6
<a href="#">EV522: Defending Web Applications Security Essentials</a>	<a href="#">Dr. Johannes Ullrich</a>	6