Industrial Control Systems (ICS), include Process Control, Distributed Control, PLC-based and SCADA systems, and are instrumental in the production of goods and provision of essential services. Securing cyber-to-physical systems requires our combined focus and the integration of disciplines such as design, planning, and operating engineers with cyber security and technology support. Our vendor partners are a critical aspect in equipping both security professionals and control system engineers with the knowledge, skills and tools they need to safeguard our critical infrastructures. Join SANS as we marshal forces to address ICS security concerns.

9th Annual North American ICS Security summit and training event
Classes: March 12-16 * Summit: March 17-18

Contemporary Resort and Convention Center
4600 North World Drive
Lake Buena Vista, FL  32830

- Solutions Track
  Sponsorship Fee: $10,000
- Evening Hospitality Suite
  Sponsorship fee: $8,000
- Executive Dinner (incl F/B)
  Sponsorship fee: $12,500
- Interactive Dinner Theatre:
  Sponsorship fee: $5,000
- Executive Breakfast (incl F/B)
  Sponsorship fee: $7,500
- Networking Breakfast
  Sponsorship fee: $4,500
- Lunch & Learn
  Limited to 3 per day
  Sponsorship fee: $7,000
- Tabletop Only
  Sponsorship fee: $4,000
- Welcome Reception
  Sponsorship fee: $5,000

Benefits:
- All sponsorships are plus Food/Beverage unless otherwise noted
- All sponsorships include Tabletop
- Individual Signage depending on Sponsorship level
- Black & White Ad in Program Guide
- Logo/Link on the WhatWorks™ Summit web page
- “In the Bag” Registration bag insert handed out to all attendees

ICS Summit Vouchers
Bring your important customers to the 9th Annual NA ICS Security Summit at more than a 50% discount. Buy a block of 5 or 10 Summit passes for less than half price ($995 per attendee vs. regular price of $2,195).

Summit Voucher fee: $4,975 (5 passes) or $9,950 (10 passes)

ICS Vendor Briefs
Work with SANS in developing this half-day program. Vendors receive the benefit of both live and simulcast leads. ICS vendor briefs are located in critical mass areas. The next brief is scheduled for Seattle, WA to focus on the Utilities sector.

Sponsorship fee: $15,000
2nd Annual ICS Survey
This 2nd ICS survey will take a further look into ICS system organizations to determine their level of awareness around ICS systems and further see how far organizations have come along in their attempts to manage the security risks around this critical topic.
Survey Go-Live Date: end Q4 2013
Survey Webcast: Q1 – to be coordinated with the ICS Summit
Sponsorship Fee: $16,000

ICS Webcasts
Work with SANS Experts to develop webcasts providing information on ICS Security issues. SANS webcasts guarantee 200 leads.
Ask The Expert: $12,000

Banner Ads – SANS Industrial Control Systems Security site
SANS banner ads are effective in reaching the SANS ICS community and branding your organization as a leader. Include a banner ad on the SANS ICS: Industrial Control System Security website.
http://www.sans.org/industrial-control-systems
Banner Ad: $3,500

SANS NA ICS 2013 Demographics

SANS ICS 2013 - Attendees by Role

SANS ICS 2013 - Attendees by Industry