

# A SANS 2021 Report Making Visibility Definable and Measurable

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Cybersecurity professionals consistently place visibility at the top of their recognized needs list. But the definition of “security visibility” covers a wide range, often lacking measurable elements that can help predict risk reduction if visibility is improved.

This report will capture insights from major stakeholder roles, such as SOC managers, IR team members, network security administrators, and CISOs or others in the C-suite. SANS instructors in red/blue/purple team areas will be queried for their inputs and experiences around best practices in defining and achieving business-relevant levels of security visibility. The analysis and report will provide a definition of visibility from both qualitative and quantitative perspectives.

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## About the Authors



**Barbara Filkins**  
SANS Senior  
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Barbara Filkins, a senior SANS analyst, holds several SANS certifications, including the GSEC, GCIH, GCPM, GLEG and GICSP, the CISSP, and an MS in information security management from the SANS Technology Institute. She has done extensive work in system procurement, vendor selection and vendor negotiations as a systems engineering and infrastructure design consultant.



**John Pescatore**  
SANS Director of  
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**John Pescatore** joined SANS as director of emerging security trends in January 2013 after more than 13 years as lead security analyst for Gartner, running consulting groups at Trusted Information Systems and Entrust, 11 years with GTE, and service with both the National Security Agency, where he designed secure voice systems, and the U.S. Secret Service, where he developed secure communications and surveillance systems and “the occasional ballistic armor installation.” John has testified before Congress about cybersecurity, was named one of the 15 most-influential people in security in 2008 and is an NSA-certified cryptologic engineer.

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<b>Associated Panel Discussion Webcast</b> The author will host a panel discussion with up to three sponsors discussing the SANS 2021 Visibility Report. The webcast will be promoted by SANS. Sponsors will receive the webcast recording for their own promotions. 100-lead guarantee with no cap. <i>Limited to three sponsors</i> <i>Webcast Date: TBA</i>		✓

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