

Cloud & DevOps Security

SUMMIT & TRAINING

Location: **Denver, CO**

Event: **Nov 4 - 11, 2019** | Summit Expo: **Nov 4 - 5, 2019**

Sponsorship Packages & Benefits

| | Silver | Gold | Platinum |
|--|----------------|----------------|----------------|
| Booth Space <small>Silver & Gold: includes one 6' draped table, 2 chairs, electricity & WiFi Platinum: includes two 6' draped tables, 4 chairs, electricity & WiFi</small> | 10 x 10 | 10 x 10 | 10 x 20 |
| SANS Lunch Leads <small>Lunch will be sponsored by exhibitors during the second day of the expo. Attendees who come for lunch will be scanned. Contact information provided to exhibitors.</small> | ✓ | ✓ | ✓ |
| Lead Scanner or App | ✓ | ✓ | ✓ |
| Logo Featured on SANS Event Website & All Applicable Event Collateral | ✓ | ✓ | ✓ |
| Lunch & Learns <small>Lunch & Learns: 1-hour lunchtime presentation given by your speaker to SANS attendees. Sponsor may scan Lunch & Learn attendees as leads. Box lunches included in package. Lunch & Learn summary will be advertised on the SANS event webpage and in the event collateral. <i>Note: Available during class days only</i> <small>Platinum: Individual Lunch & Learn invitations targeting preferred attendees included.</small></small> | | ✓ | ✓ |
| Prime Location & Premier Signage | | | ✓ |
| Additional Targeted Branding at Event <small>SANS will explore how to best market your brand in our venue with further discussion.</small> | | | ✓ |

Solutions Expo Schedule

| Monday, Nov 4 | | Tuesday, Nov 5 | | Wednesday, Nov 6 | |
|--|-----------------------------|--|---------------------------|-------------------------------|--|
| Morning & Afternoon Networking Breaks* | | Morning & Afternoon Networking Breaks* | | 12:30pm - 1:15pm | |
| 12:30pm - 1:15pm | Summit Day 1 Lunch & Learns | 12:15pm - 1:30pm | Expo Day Networking Lunch | Training Day 1 Lunch & Learns | |
| 5:00pm - 6:00pm | Cocktail Hour | | | | |
| 6:00pm - 8:00pm | Summit Night Out* | | | | |

*pending event schedule

Additional Sponsorship Opportunities

Listed sponsorships below can act as standalone outside of Sponsorship Packages.

Speaking, Presentation & Lead Generation Opportunities

Lunch & Learn (Stand-alone)

Lunch hour presentation to SANS training attendees. Boxed lunches will be served in the room. Optionally, SANS will invite students attending the class of your choice. You may also scan Lunch & Learn attendees as leads.

Includes: food and beverage, lead scanner/app & all logistics.

Lunch & Learn Simulcast

Lunch and Learn will be simulcast live to the SANS community. You will receive a video of the session for collateral as well as a 200-lead guarantee.

Requires a minimum of 4 weeks lead time for promotions.

Table Top (On a Training Day)

Table Top during training days. Provides you the ability to reach additional SANS students.

Includes: 6' draped table, 2 chairs, WiFi, lead scanner / app & all logistics.

Networking Opportunities

Executive Networking Event

Invitation only breakfast or dinner for approximately 10-15 executive level and senior management attendees. Hosted by you and a SANS expert.

Includes: food and beverage plus all logistics.

Product Focus Group Roundtable

Networking breakfast focused on obtaining valuable feedback about your company's products and market position from a targeted group of 10-15 SANS training attendees.

Includes: food and beverage, all logistics, targeted invitation and pre-event set up.

Branding Opportunities

SANS @Night

Branding of scheduled @Night presentation led by SANS expert.

SANS Summit Night Out

Branding of fun evening event held outside of the training venue. You and up to 2 others are invited to attend the event.