

SANS/CIS Partnership

Aggregate Buy Program | sans.org/partnership/cis

SANS' mission is to ensure that InfoSec practitioners in critical organizations have the skills needed to protect national security. The mission of the CIS CyberMarket is to serve state, local, territorial and tribal governments and not-for-profit entities in achieving a greater cybersecurity posture through trusted expert guidance and cost-effective procurement. As a result of this shared mission, CIS and SANS have developed a partnership agreement that provides highly discounted training to constituencies who have a clear impact on national security, a large number of information security practitioners, and budget constraints that limit their access to necessary training. The secret to this successful program is cost reduction realized by "aggregate" economies of scale.

To meet the particular needs of State, Provincial, Local, Territorial and Tribal Governments (and related not-for-profits), SANS Institute has partnered with CIS to offer awareness and technical training at deeply discounted rates, during special purchase windows.

2021 Purchase Windows

WINTER PROGRAM: **December 1, 2020 – January 31, 2021**

SUMMER PROGRAM: **June 1, 2021 – July 31, 2021**

Exclusive Aggregate Buy Program Offerings

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Security Awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cyber security professionals, this Partnership Program includes several key Security Awareness products:

- **End User** – Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Healthcare** – Computer-based security awareness training tailored to healthcare organizations
- **Developer** – Train your developers in secure coding techniques and how to recognize current threat vectors in web applications
- **Engineer** – Rigorous computer-based training for those interacting or operating with Industrial Control Systems
- **Phishing** – Test your employees through phishing simulations consistent with real world attacks
- **CIP** – Relevant training addresses NERC CIP Reliability standards for the utility industry

Pricing

Product License	End User	Healthcare	Phishing	Developer	CIP	Engineer
1-Year Price	\$3,240	\$4,360	\$3,840	\$2,750	\$3,025	\$3,025
# of Users Included	1,200	800	1200	10	50	50
Each Additional User	\$2.70	\$5.45	\$3.20	\$275.00	\$60.50	\$60.50
2-Year Price	\$6,000	\$8,080	\$7,140	\$5,500	\$6,050	\$6,050
# of Users Included	1,200	800	1200	10	50	50
Each Additional User	\$5.00	\$10.10	\$5.95	\$550.00	\$121.00	\$121.00

*Service level and hosting options are available at an additional cost.

*Additional program discounts apply when Phishing is bundled with End User awareness training.

Please visit sans.org/partnership/cis to request a detailed price quote and see available options.

	End User	Healthcare	Developer	Engineer	CIP
# CBT Languages	33	English Only	English Only	English Only	English Only
Support Materials	✓	✗	✗	✗	✗
Host on SANS Platform	✓	✓	✓	✓	✓
Host on Own LMS	✓	✓	✓	✓	✓
SCORM Compliant	✓	✓	✓	✓	✓
508 Compliant	✓	✓	✓	✓	✓
Brand with Logo	✓	✓	✓	✓	✓
Tracking & Reporting	✓	✓	✓	✓	✓

“I love your product. I implemented SANS Security Awareness at California Air Resources Board back in October 2012. I really enjoyed the program; I had 92% compliance with 1300 staff. Your product was an obvious choice for our organization here at Covered California.”

— Terese Matchim, ISO for California Health Benefit Exchange

How to Purchase

For additional questions, please email: info@cisalliance.org or partnership@sans.org

Learn more by visiting: sans.org/partnership/cis

Online Training from SANS Institute is a flexible and effective option for information security professionals of all experience levels to complete SANS' top training from anywhere in the world. Two of SANS' available Online Training formats are OnDemand and Live Online – each offering slightly different features so that students can choose the workflow, interaction, and speed of training they prefer.

■ **OnDemand**

SANS OnDemand courses provide the flexibility to train online wherever and whenever it's most convenient for you. With four months of access to the online course materials, including lectures, quizzes, and labs, you can master the course content on your schedule, at your own pace.

■ **Live Online**

SANS Live Online features livestreamed, interactive training with SANS' top instructors you can take from anywhere. Choose from 1, 2, 3, or 6 week schedules from our full catalog of courses. Hands-on lab exercises and the ability to engage with your instructors and peers elevate the learning experience.

Which Online Training Method Is Best for You?

This comparison chart will help you decide.

	OnDemand	Live Online
Taught by an unparalleled faculty of information security leaders	✓	✓
All required supporting materials, media, and exercises	✓	✓
Flexible, self-paced training platform with four months of access	✓	
Live online instructor-led training spread across 1, 2, 3, or 6 weeks		✓
Integrated quizzes to reinforce learning	✓	
GIAC-certified subject-matter-expert support via live chat and email	✓	
Real-time access to instructors		✓
Hands-on virtual labs to help prepare you for your GIAC exam	4 months	During the course
Archived live course recordings		4 months
No travel costs	✓	✓
Minimal impact to your normal routine	✓	✓
Flexible and effective SANS training from your own computer	✓	✓
GIAC certifications available for more than 35 courses	✓	✓
Extend your lab access and get SME support for four months with optional OnDemand Bundle		✓

Pricing

Long Course: \$3,300

GIAC: \$679

Minimum order size per transaction: Three long courses

How to Purchase

Create a detailed price quote by visiting: sans.org/partnership/cis

For additional questions contact info@cisalliance.org or partnership@sans.org

Learn more by visiting: sans.org/online-security-training



GIAC Certifications develops and administers premier, professional information security certifications. More than 30 cybersecurity certifications align with SANS training and ensure mastery in critical, specialized InfoSec domains. GIAC Certifications provide the highest and most rigorous assurance of cyber security knowledge and skill available to industry, government, and military clients across the world.

A GIAC Certification ensures master of real-world knowledge and skills.

- Tests on pragmatics rather than theory
- Certifications are valid for four years
- A renewal process that keeps you up to date on the latest industry trends
- Advanced Certification Options: Publishing a Gold Paper through GIAC and/or obtaining the
- GIAC Security Expert Certification

Top Four Reasons to Get GIAC Certified:

1. Promotes hands-on technical skills and improves knowledge retention.
2. Provides credible proof of technical know-how.
3. Creates opportunity for promotion and respect from peers.
4. Demonstrates to hiring managers technical qualifications for career growth

How to Purchase

Create a detailed price quote by visiting: sans.org/partnership/cis

For additional questions, contact: info@cisalliance.org or partnership@sans.org

Learn more about GIAC by visiting: giac.org



What is NetWars Continuous?

SANS NetWars Continuous Online Range uses the gamification of IT security to advance your most vital InfoSec skills. To build your skills and keep them from getting rusty, you need an environment where you can apply your knowledge to solving real-world InfoSec issues to stay sharp. That's what NetWars Continuous is all about. Over the course of four months, you can master real-world tactics and techniques in a safe learning environment.

NetWars Continuous – Always Available

- It allows participants an opportunity to advance their hands-on technical skills. Players learn the areas where they need to increase their proficiency so they may improve, come back, and continue the challenge.
- It gives participants four months of access to NetWars Continuous. At the end of the four months, participants will receive a written assessment of the skills which they demonstrated during NetWars.
- Participants may choose from one of two NetWars Continuous Versions: **Core NetWars Continuous** or **DFIR NetWars Continuous** to experiment with real-world scenarios and develop hands-on skills.

Core NetWars Continuous Topics

- PowerShell challenges
- Network traffic capture and analysis
- Penetration testing
- Common Management System vulnerability exploitation
- Threat detection through log analysis
- Windows and Linux privilege escalation
- Cryptographic security and exploitation
- Advanced malware analysis
- Intrusion detection
- Linux fundamentals
- Windows exploitation
- Command Line Kung Fu
- Advanced database hacking
- Reverse engineering and debugging
- Binary exploitation
- Firewall fundamentals
- Fuzzing
- Social engineering
- WAF evasion
- Scanning/Enumeration

DFIR NetWars Continuous Topics

- Digital Forensics
- Incident Response
- Threat Hunting
- Malware Analysis
- Endpoint Forensics
- Network Forensics
- Memory Analysis

Pricing

\$2,125 per user for a four-month period.

How to Purchase

Create a detailed price quote by visiting: sans.org/partnership/cis

For additional questions, contact info@cisalliance.org or partnership@sans.org

Learn more by visiting: sans.org/netwars/continuous