# SANS/CIS Partnership

**Aggregate Buy Program**  |  **www.sans.org/partnership/cis**

SANS's mission is to ensure that InfoSec practitioners in critical organizations have the skills needed to protect national security. The mission of the CIS CyberMarket is to serve state, local, territorial and tribal governments and not-for-profit entities in achieving a greater cybersecurity posture through trusted expert guidance and cost-effective procurement. As a result of this shared mission, CIS and SANS have developed a partnership agreement that provides highly discounted training to constituencies who have a clear impact on national security, a large number of information security practitioners, and budget constraints that limit their access to necessary training. The secret to this successful program is cost reduction realized by "aggregate" economies of scale.

To meet the particular needs of State, Local, Territorial and Tribal Governments (and related not-for-profits), SANS Institute has partnered with CIS to offer awareness and technical training at deeply discounted rates.

## Purchase Window

### December 1, 2017 - January 31, 2018

## Exclusive Aggregate Buy Program Offerings

# SECURITY AWARENESS

# Security Awareness Training

Security Awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cyber security professionals, this Partnership Program includes several key Security Awareness products:

- **End User** - Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Developer** - Software security training for developers pertaining to the OWASP Top 10 Web vulnerabilities and the SDLC
- **Engineer** - Rigorous computer-based training for those interacting or operating with Industrial Control Systems
- **Phishing** - Test your employees through phishing simulations consistent with real world attacks

## Pricing

| Product License | End User | Phishing | Developer | CIP | Engineer |
|---|---|---|---|---|---|
| 1-Year Price | $2,940 | $3,180 | $2,500 | $2,750 | $2,750 |
| # of Users Included | 1,200 | 1,200 | 10 | 50 | 50 |
| Each Additional User | $2.45 | $2.65 | $250 | $55 | $55 |
| 2-Year Price | $5,220 | $5,820 | N/A | N/A | N/A |
| # of Users Included | 1,200 | 1,200 | N/A | N/A | N/A |
| Each Additional User | $4.35 | $4.85 | N/A | N/A | N/A |

*Service level, hosting, and support-material options are available at an additional cost.

*Additional program discounts apply when STH.Phishing is bundled with End User awareness training.

Please visit **www.sans.org/partnership/cis** to create a detailed price quote and see available options.

| | End User | Developer | Engineer |
|---|---|---|---|
| # CBT Languages | 28 | English Only | English Only |
| Support Materials | ✓ | ✗ | ✗ |
| Host on SANS Platform | ✓ | ✓ | ✓ |
| Host on Own LMS | ✓ | ✓ | ✓ |
| SCORM Compliant | ✓ | ✓ | ✓ |
| 508 Compliant | ✓ | ✓ | ✓ |
| Brand with Logo | ✓ | ✓ | ✓ |
| Tracking & Reporting | ✓ | ✓ | ✓ |

> "I love your product. I implemented SANS Security Awareness at California Air Resources Board back in October 2012. I really enjoyed the program; I had 92% compliance with 1300 staff. Your product was an obvious choice for our organization here at Covered California."
>
> **-Terese Matchim, ISO for California Health Benefit Exchange**

## How to Purchase

For additional questions, please email: **info@cisalliance.org** or **registration@securingthehuman.org**

Learn more by visiting: **www.sans.org/partnership/cis**

# Online Training

Online Training from SANS Institute is a flexible and effective option for information security professionals of all experience levels to complete SANS' top training from anywhere in the world. Two of SANS's available Online Training formats are OnDemand and vLive – each offering slightly different features so that students can choose the workflow, interaction, and speed of training they prefer.

■ **OnDemand**
SANS OnDemand courses provide the flexibility to train online wherever and whenever it's most convenient for you. With four months of access to the online course materials, including lectures, quizzes, and labs, you can master the course content on your schedule, at your own pace.

■ **vLive**
SANS vLive offers live SANS courses through an online, virtual training room. Courses are six weeks long, with content presented in the evenings twice a week – perfect for students who want extra study time between sessions. Students will have direct interactions with instructors along with subject-matter-expert support throughout training, and six months of online access to course content.

## Which Online Training Method Is Best for You?

This comparison chart will help you decide.

| | OnDemand | vLive |
|---|:---:|:---:|
| 96% Recommend to Colleagues | ✔ | ✔ |
| Same Learning Outcomes as Live Training | ✔ | ✔ |
| Live Chat Support from GIAC Certified Subject-Matter Experts | ✔ | ✔ |
| Extended Online Course Access for 4 to 6 Months | ✔ | ✔ |
| Extended Access to Hands-On Lab Environment | ✔ | ✔ |
| Integrated Quizzes to Reinforce Learning | ✔ | |
| Progress Reports for Students and Managers | ✔ | |
| Scheduled, Live Sessions with Top Instructors | | ✔ |
| Archives of Live Classroom Training | | ✔ |
| All Required Media, Kits, and MP3s | ✔ | ✔ |

## Pricing

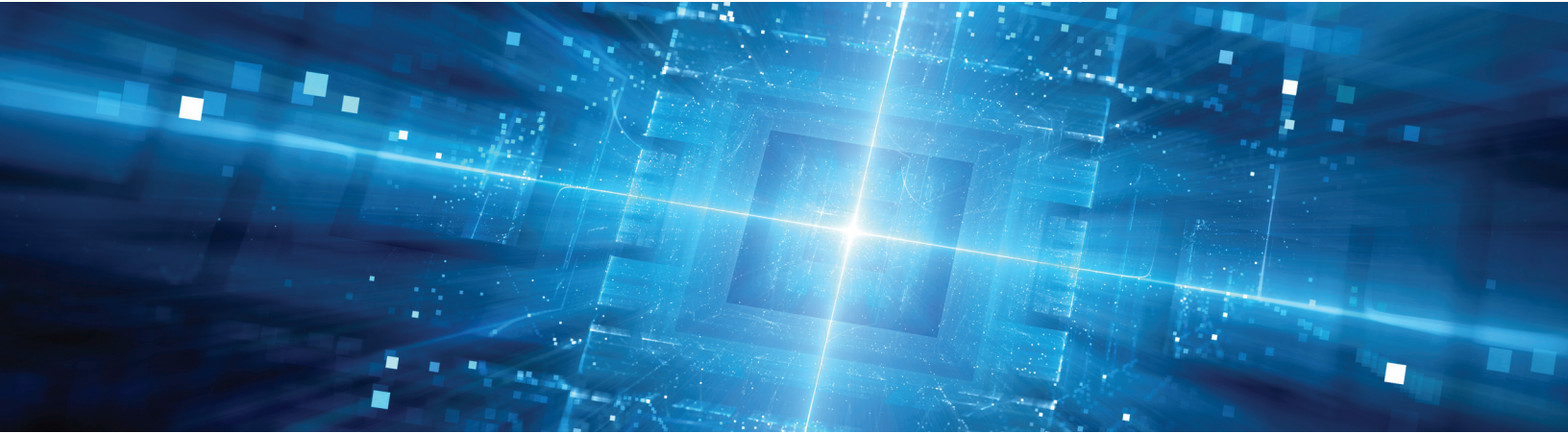**Long Course:** $2,790

**GIAC:** $729

**Minimum order size per transaction:** 3 Long Courses

## How to Purchase

Create a detailed price quote by visiting:  **www.sans.org/partnership/cis**
For additional questions contact **info@cisalliance.org** or **partnership@sans.org**

Learn more by visiting: **www.sans.org/online-security-training**

**GIAC CERTIFICATIONS**

GIAC Certifications develops and administers premier, professional information security certifications. More than 30 cybersecurity certifications align with SANS training and ensure mastery in critical, specialized InfoSec domains. GIAC Certifications provide the highest and most rigorous assurance of cyber security knowledge and skill available to industry, government, and military clients across the world.

## A GIAC Certification ensures master of real-world knowledge and skills.

- Tests on pragmatics rather than theory
- Certifications are valid for four years
- A renewal process that keeps you up-to-date on the latest industry trends
- Advanced Certification Options: Publishing a Gold Paper through GIAC and/or Obtaining the
- GIAC Security Expert Certification

## Top Four Reasons to Get GIAC Certified:

1. Promotes hands-on technical skills and improves knowledge retention.
2. Provides credible proof of technical know-how.
3. Creates opportunity for promotion and respect from peers.
4. Demonstrates to hiring managers technical qualifications for career growth

## How to Purchase

Create a detailed price quote by visiting: **www.sans.org/partnership/cis**

For additional questions, contact: **info@cisalliance.org** or **partnership@sans.org**

Learn more about GIAC by visiting: **www.giac.org**

**NETWARS**

## What is NetWars Continuous?

SANS NetWars Continuous Online Range uses the gamification of IT Security to advance your most vital InfoSec skills. To build your skills and keep them from getting rusty, you need an environment where you can apply your knowledge to solving real-world infosec issues to stay sharp. That's what NetWars Continuous is all about. Over the course of 4 months and 5 levels, you can master real-world tactics and techniques in a safe learning environment.

## NetWars Continuous – Always Available

- It allows participants an opportunity to advance their hands-on technical skills. Players learn the areas where they need to increase their proficiency so they may improve, come back, and continue the challenge.

- It gives participants four months of access to NetWars Continuous. At the end of the four months, participants will receive a written assessment of the skills which they demonstrated during NetWars.

**Participants in SANS NetWars Continuous online challenge are given four months to experiment with real-world scenarios, and test their hands-on skills in several key areas:**

- **Vulnerability Assessments**
- **System Hardening**
- **Malware Analysis**
- **Digital Forensics**
- **Incident Response**
- **Packet Analysis**
- **Penetration Testing**
- **Intrusion Detection**

## Pricing

$1,900 per user for a four-month period.

## How to Purchase

Create a detailed price quote by visiting:  www.sans.org/partnership/cis
For additional questions contact info@cisalliance.org or partnership@sans.org

Learn more by visiting: www.sans.org/netwars/continuous