Building a successful ICS Cyber Security Programme

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Dealing with “THE Business”

• Board room support and **accountability**

• Anchored around **business** risks

• **Enabler** and partner of the business

• Have your key stakeholders **guide you**
   e.g. Advisory Board
You most important assets - PEOPLE

- **Holistic** approach including people, processes and technology

- Cross-functional teams ➔ know your “master builder”

- **Invest** in people: awareness, role based trainings, expert tracks

- We need much more than “just” cyber geeks
Focus

• Find the right **balance** between dealing with today’s issues and investing in the future

• Leverage standards whenever possible and beneficial but do not follow them blindly
Finding the right partners – nobody can do it alone

• Too many companies to keep track of

• Most have **no truly unique** selling propositions
  • Everyone is “Gartner-special”
  • Everyone has great reference customers

• Most want to sell you something rather than solving your problem

• Most do not understand and/or recognize the bigger picture
Finding the right partners – What I looked for

- Smart people with experience
- People that truly understand my particular situation and challenges
- People that understand and respect my business challenges (e.g. budget constraints)
- Reputation of the company and people (cyber is a small world)
- People that listened and respected my wishes
- **People I can trust**
Attributes of a good program

- Clear strategy and objectives
- Measurable progress
- Steady and agile
- Not disturbed by the “latest and greatest”
Thank you for listening