Security Champions Workshop
SANS European Security Awareness Summit 2017
LAB 1: GETTING STARTED

You’re here because you either have a Security Champions program already, you’re starting one, or you’re thinking about starting one. Security Champions programs help us tackle a variety of challenges, and are designed specifically around a company’s unique mission, environment, and opportunities. Let’s start by thinking about how a program like this could fit into your company.

Let’s talk about your company!

1) Which industry does your company work within? (Please circle)

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<th>Accounting</th>
<th>Legal</th>
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<tr>
<td>Agriculture</td>
<td>Logistics &amp;Supply Chain</td>
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<td>Manufacturing – Aerospace</td>
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<td>Banking/Finance</td>
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<td>Travel &amp; Tourism</td>
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<td>Utilities – Power</td>
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<td>Healthcare</td>
<td>Utilities – Water</td>
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<td>Hospitality</td>
<td>Utilities – Other</td>
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<td>Insurance – Health</td>
<td>Wholesale Trade</td>
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<td>Insurance – Other</td>
<td>Other</td>
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2) How many total employees does your company have? _________________________________

2a) Of these, how many are full-time employees? _________________________________

2b) Of these, how many of these are contingent workers? _________________________________
2c) Does the size of your company workforce vary seasonally? Y / N

If yes, approximately when does this occur in the year? From a security perspective, are there any additional risks or changes to consider during these periods?

3) Where is your company headquartered? Where are the other physical locations of your offices?

Let’s talk about your security team!

4) Looking at the size of your company (FTEs + CWs), what is the approximate ratio of your company’s size to the size of the security team? Please consider all aspects of security (e.g., engineering, physical) when answering this question.

   4a) Total number of employees (Question 2) from above) _________________________________

   4b) Total employees on security team _________________________________

   4b) / 4a) = _________________________________

5) What are the top five words you’d use to describe your company’s culture?

   ______________________________________________________________________

   ______________________________________________________________________

6) What are your company’s core values?

   ______________________________________________________________________

   ______________________________________________________________________

   ______________________________________________________________________

   ______________________________________________________________________

   ______________________________________________________________________
LAB 2: WHAT PROBLEM ARE WE TRYING TO SOLVE?

To help identify and prioritize areas of opportunity and focus, let’s start with your current challenges.

1) What are your top five challenges? Examples can include, but are not limited to:

- Policies not being followed
- Cultural challenges (both geographically and within company culture)
- Password reuse
- Tailgating
- Developers/engineers not coding securely
- No patching
- Lack of priority for security by product development teams
- Compliance-driven security
- Attitude that one person doesn’t make a difference (but we know they do!)
- Phishing

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2) Of these five challenges, circle your top three... and let’s call them opportunities!

- Share these with your neighbors for the next 3-5 minutes.
- Do you have any areas of overlap? If so, discuss. If not, share more about the current state of these three challenges and any approaches you've tried to solve them.

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_________________________________________________________________________________
3) When it comes to security, what is the overall problem you’re trying to solve?

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4) Why is this problem worth solving?

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_________________________________________________________________________________
Defining your goals

1) What are your goals for the program?
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_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________

2) What are your non-goals, if any? What is outside of this scope?
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_________________________________________________________________________________
_________________________________________________________________________________
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3) What’s the best way to solve this problem?
   3a) Training – What kinds of training do your employees need, but not currently have?
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_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________
3b) Community – What can you do to further engage employees?

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Defining the Champion’s role

A clear description of the roles and responsibilities of a Security Champion can help team members, volunteers, and managers understand the definition of the role. Note that this document can be flexible as you develop your program, and can be crafted in collaboration with your Champions.

1) What is the current security state on the teams where you’d like a Champion?

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_________________________________________________________________________________
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2) What are some ways the Champion can help (e.g., escalating security questions to appropriate channels, assisting with security reviews)?

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3) What will the top three responsibilities of your Security Champions be?

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_________________________________________________________________________________
_________________________________________________________________________________
4) What are some other ways your Champions can help you?

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__________________________________________________________

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5) What will you provide your Champions in return?

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5b) How will you train your Champions?

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5c) What resources will you provide to your Champions?

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Leadership support

6) Who can help support your program?

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_________________________________________________________________________________

6a) What are the ways in which they can lend you their support?

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_________________________________________________________________________________

6b) How much time do you estimate you’ll ask of your leadership?

_________________________________________________________________________________
_________________________________________________________________________________

Time & communication

7) Speaking of time, how much time do you estimate you’ll ask of your Champions per week? Per month? Per quarter?

7a) Per week: ______________________________________________________________

7b) Per month: ______________________________________________________________

7c) Per quarter: ______________________________________________________________

8) How will you communicate with your Champions? How frequently? How will you enable your Champions to talk to one another?

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_________________________________________________________________________________
9) How will you communicate the Champions program to your company?
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_________________________________________________________________________________
_________________________________________________________________________________

Feedback & recognition

10) How will you recognize your Champions? What will they be recognized for?
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_________________________________________________________________________________
_________________________________________________________________________________

11) How will you get feedback from your Champions? How frequently?
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_________________________________________________________________________________
_________________________________________________________________________________

12) Will you solicit feedback from your company? If so, how and how frequently?
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LAB 5: BUILDING YOUR PROGRAM PLAN

1) What will you start tomorrow?
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_________________________________________________________________________________
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2) What will you include in your program plan?
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3) What will your program look like in three months?
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3a) In six months?
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_________________________________________________________________________________
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3b) In a year?

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4) Who can support you in this room?

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_________________________________________________________________________________
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4a) Amongst your peers and colleagues?

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_________________________________________________________________________________
_________________________________________________________________________________

4b) Amongst your company’s leadership?

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_________________________________________________________________________________
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REFERENCE DOCUMENTS

Naming exercise

What you’ll need: 30-40 minutes, Post-Its, pens, and people!

5 minutes – What do we want people to think when they hear “security”?

3 minutes – What words and associations would we like to avoid?

10 minutes – Share ideas on whiteboard

10 minutes – Group ideas based on common themes

10 minutes – Narrow down and decide

Metrics to measure engagement

Compliance metrics

- % of trained Security Champions
- % of teams with a trained Security Champion by FY end

Impact metrics

- Attendance at trainings
- Attendance at community events and activities
- Understanding of security issues
- Results from assessments/quizzes—baseline and post-training are best
- # of times Champions reach out to security partners for help/advice
- # of times security partners reach out to Champions
- # of times Champions reach out with feedback
- # of times Champions seek out deeper engagement (e.g., conferences, presenting talks)
- Tenure of Champions
- Anecdotal stories (don’t forget the power of storytelling!)
- Reported satisfaction with program via surveys/focus groups/feedback forms
Sample roles & responsibilities

Champions/Ambassadors

- Be an ambassador for security
- Encourage secure practices among their team
- Publicly list participation in Security Champions program (e.g., long-range planning, personal development goals, internal channels)
- Attend mandatory Security Champions training
- Meet with security team owner regularly (e.g., monthly, twice per project, once per release cycle)
- Identify and fix or escalate security vulnerabilities and/or bugs
- Escalate security concerns to appropriate points-of-contact
- Communicate with Champions

Program Manager

- Create processes to help structure program operations
- Recruit and enroll new Champions into program
- Track attendance at training and community events
- Monitor metrics and update program as appropriate
- Encourage Champions to spend a clear and defined amount of time on the program
- Communicate with Champions

Community Manager

- Create a Security Champions community
- Engage Champions on internal networks
- Encourage Champions to collaborate with other Champions
- Recognize Champions’ achievements, including notifying managers
- Develop and host motivational events/activities, including hackathons, scavenger hunts, lunches
- Distribute exclusive swag to show appreciation and motivate continued engagement
- Communicate with Champions

Technical Trainer/Partner

- Identify curricula and appropriate training for Champions
- Train Champions, with customized training if applicable
- Build and maintain relationships with Champions to continue engagement on security matters
- Answer questions on security, facilitating partnerships with scrum teams
- Collaborate on engagement and appreciation events
- Recruit and enlist Security Champions into the program
Sample line items for your budget

Training

- Curricula
  - Internal/custom-created by your company?
  - Vendor? Up to $500,000 depending on the scope and amount
  - May also require purchasing an LMS platform to run the curriculum
- Catering
  - Do you need to cater? Consider time of day and number of attendees
- Additional skill-building opportunities
  - External conferences
  - External security trainings

Community

- Relationship-building
- Recognition for their efforts (e.g. trophy or prize)
  - Can be free by sending an email or publicly recognizing a Champion during a meeting
- Collaboration/partnerships – these are free!
- Motivation/incentive
- Events/activities
  - Outside partner events (e.g., hackathons)
  - Internal events (e.g., escape rooms, scavenger hunts)
- Branding
  - Logo/graphic design
  - Printing materials
- Catering
  - Appreciation lunch/happy hour
  - Treats as motivation/appreciation
- Swag
  - Stickers
  - Water bottles
  - Mugs
  - Pins
  - T-shirts
  - Hoodies or jackets
  - Bags or backpacks
  - Socks
  - Thematic or branded swag
  - Webcam covers
Checklist to get started

Breakdown of company culture

Leadership buy-in via an executive sponsor

Program plan

  Overview and problem statement

  List of roles and responsibilities

  Time (staff and champion)

  Space

  Proposed budget

  Plan for pilot program and gathering feedback

  Plan for evaluation and gathering metrics
THANK YOU!

Thanks for joining us at the SANS European Security Awareness Summit 2017!

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