

IR Summit Strategy Panel

October 13, 2008



What Type of Data Loss Should We Be
More Concerned With, PII or PCI?



Data Loss Impact Analysis

- Decide What Data Loss Will Have the Greatest Business Impact
 - PCI
 - PII
 - IP
 - Trade Secrets
 - Financial Documents



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What Should Be Your First Priority, Detailed Descriptions of the Data Stolen, or Detailed Descriptions of How the Break-In Occurred?



Answer: Aim for Both, but Prioritize

- Priority 1a – Disarm The Attacker
- Priority 1b – Comprehend Potential Data Loss

Realities

- Stop the Bleeding Before Diagnosing How Many Bones are Broken
- Its Too Late to Do Damage Assessment at the End of the Incident
- Data Loss is Almost Always an Opinion

Three Questions to Ask Outside Firms When Seeking Assistance



The Interview

- When can you get here?
- What are the master services agreement terms (includes NDA, who the contract is with, non-compete, non-solicitation)?
- What experience/references do you have?



The Interview

- What are the financial terms: rate, expenses, invoicing, timing, etc?
- What investigative steps would you normally take in a situation like this?
- How will you communicate with us?
- What expectations should we have about how long this will take?
- What can we reasonably expect to accomplish: stop incident, secure environment, determine exposure, ID bad-guy, etc?
- What should I do or not do between now and when your team arrives onsite?
- How large would your team be and what roles would they have/play?



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Interpretation of Your Response

- CEO/Executives
 - Commitment Assessment
- Management
 - Ability to Get Things Done
 - Incident Response Comprehension
 - Trust in Third Party Assistance
- Technicians
 - Technical Prowess
 - Network's Ability To Detect, Collect and Remediate
 - Willingness to Accept Assistance



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What Are The Top 3 Incident Response/Forensic Mistakes That Organizations Routinely Make?



Top Challenges

- Virtually All Challenges Derive from:
 - Failure to Document Appropriately
 - Failure to Assign Incident Ownership



Failure to Document Appropriately



Understand Your Audiences

- CEO/Executive Leadership
- Legal / Compliance
- Technical
- Insurance



Management Concerns (Board and CEO)

- What is the Incident's Impact on Business?
- Do We have to Notify our Clients?
- Do We have to Notify our Stock Holders?
- What are other DoD Contractors Doing about this Sort of Thing?



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Legal Counsel Concerns

- What are the applicable regulations or statutes that impact our organization's response to the security breach?
- Which state laws are applicable? Which might be in the future?
- Are there any contractual obligations that impact our incident response strategy?



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Legal Counsel Concerns

- How might public knowledge of the compromise impact the organization?
- Does notifying our customers increase the likelihood of a lawsuit?



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Technical Management (CIO)

- How long were we exposed?
- How many systems have we inspected?
 - #
 - Name - IP
 - Indicator / Priority
 - Status
- How many systems are compromised?
- What data, if any, was compromised (i.e., viewed, downloaded, or copied)?
 - Export control data?
 - PII



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Technical Management (CIO)

- What was the Attack Vector?
- What countermeasures are we taking?
- What are the chances that our countermeasures will succeed?
- Is the incident ongoing? Preventable?
- Is there a risk of insider involvement?



Establish Controls Early for Knowledge Transfer

- Establish Formal Reporting
 - Forensic Methodologies
 - Forensic Reports
 - Classification and Prioritization of Indicators.
 - Malware Analysis Reports
 - Remediation Step Tracking
- Establish Repository for Reports

Failure to Assign Incident Ownership



Challenges: Incident Ownership

- Failure to Assign an Incident Owner often Leads to:
 - Uncertain Dedication of Resources
 - Money
 - Manpower
 - Roles and Responsibilities May Not Be Clearly Defined
 - Uncertain Response Posture (Moderate or Aggressive?).
 - Ambiguous Communication Lines Across Separate Lines of Business.
 - Splinter Cells of Responders.



Questions?

MANDIANT
INTELLIGENT INFORMATION SECURITY

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