

# Intelligence-Driven Response

for combating the Advanced Persistent Threat

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# At Issue

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Threat has shifted

Distinct strategic objective: CNE

Existing tools focus on vulnerability

Existing processes assume compromise

Alternate method of CND: Security Intelligence

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# Up Front

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Examples used are concocted, OSINT derived

- Easy illustration of model
- Follow typical attack patterns of APT
- Key is application of techniques, finding useful indicator types

SecIntel leverages persistence against adversary

- Not effective against opportunistic threats (may be globally?)
- Expensive
- Must be applied with care

Better model, likely not best.

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# The Myth of Sophistication

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## Myth

What adversary “would do”

Rejection of techniques as  
“amateur”

Supported by assumption

## Reality

Minimal effort

Maximize efficiency

Escalate as necessary

Supported by observation

*Assumptions risk underestimation of adversary*

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# CND as Threat Mitigation

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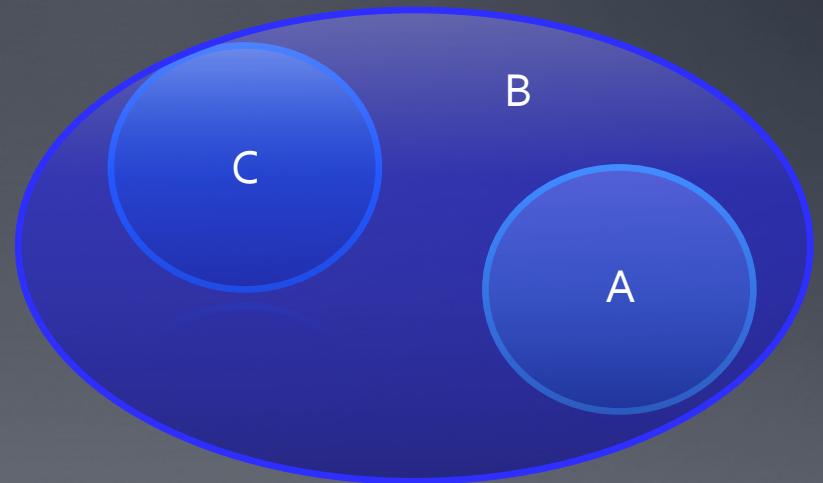
# Indicators

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Atomic

Computed

Behavioral



Mutability = Volatility<sup>-1</sup>

What makes an immutable indicator?

Where do indicators come from?

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# Model the Adversary's Tradecraft

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To mitigate threat, must define it

7-stage progression, aka "Kill Chain"

Framework for response

Recon

Weaponize

Deliver

Exploit

Install

Establish  
C2

Act on  
Intent

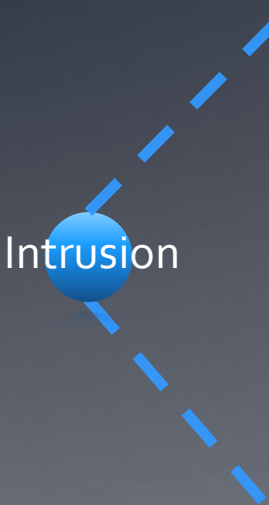
Intrusion

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# The Modern APT Kill Chain

Terms don't mean what they once did

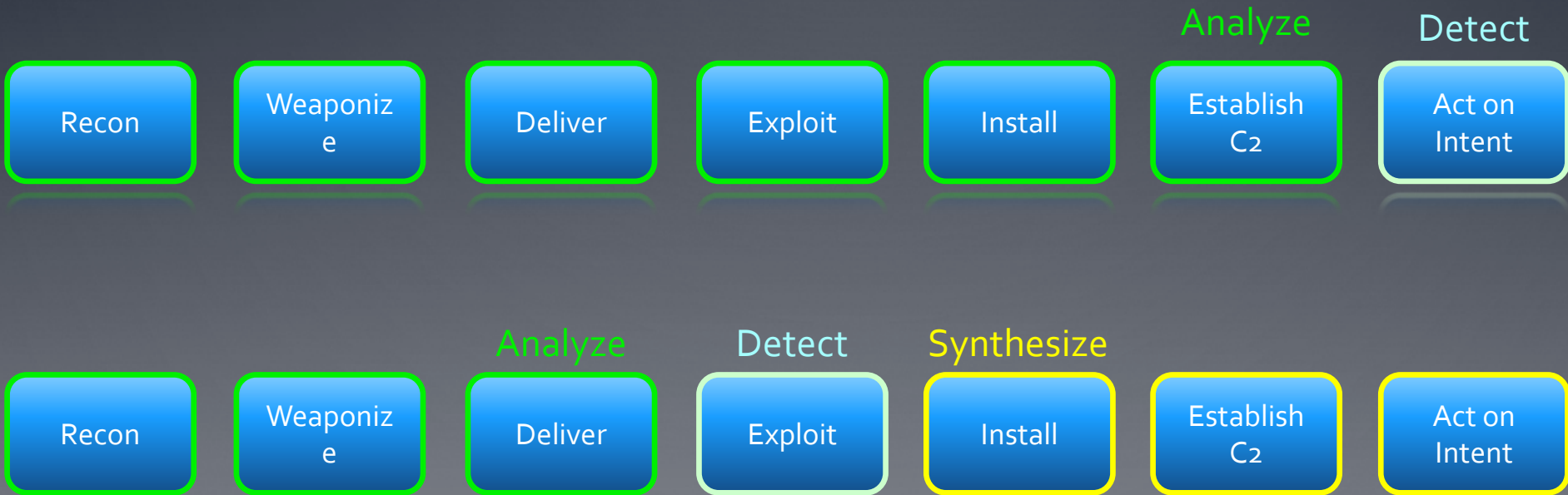


	Old & Busted	New Hotness
1. Reconnaissance	Scanning, opportunistic	OSINT, targeted
2. Weaponization	Layer 4 payload	Layer 7 payload
3. Delivery	Vuln protocol	Standard Comm. Prot.
4. Exploit	Server-side (svc)	Client-side (app)
5. Installation	Plain sight	ADS, anti-reversing
6. Cmd & Ctrl	Custom protocol	Protocol compliant
7. Actions on Intent	Propagate or PII	Exfiltrate



# Kill Chain :: Complete Analysis

End-to-end understanding is goal



# Indicator Courses of Action

Indicators are actionable intelligence

Action considers impact on intel

Completeness = resiliency

Gaps identify requirements

1. Reconnaissance

2. Weaponization

3. Delivery

4. Exploit

5. Installation

6. Cmd & Ctrl

7. Actions on Intent

Detect	Deny	Disrupt	Degrade	Deceive
				Baited website
Metadata				
	Relay IP			Intercept
.js emulator				
			Non-admin	
		Content replace		
HIPS rules				

# Completeness is temporally 2D

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Actions looking forward are many

Singular action looking backward

Inability to look backward leads to incomplete analysis

Searching drives additional requirements

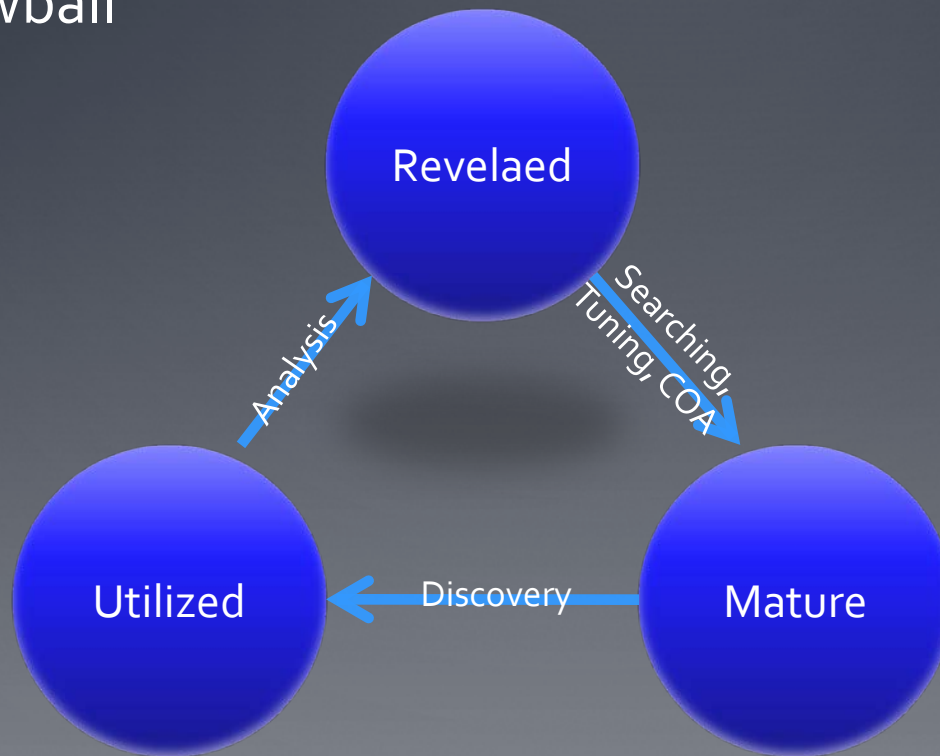
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# The Indicator Lifecycle

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Actionable intel has a lifecycle

“Intel Snowball”



# Patternicity

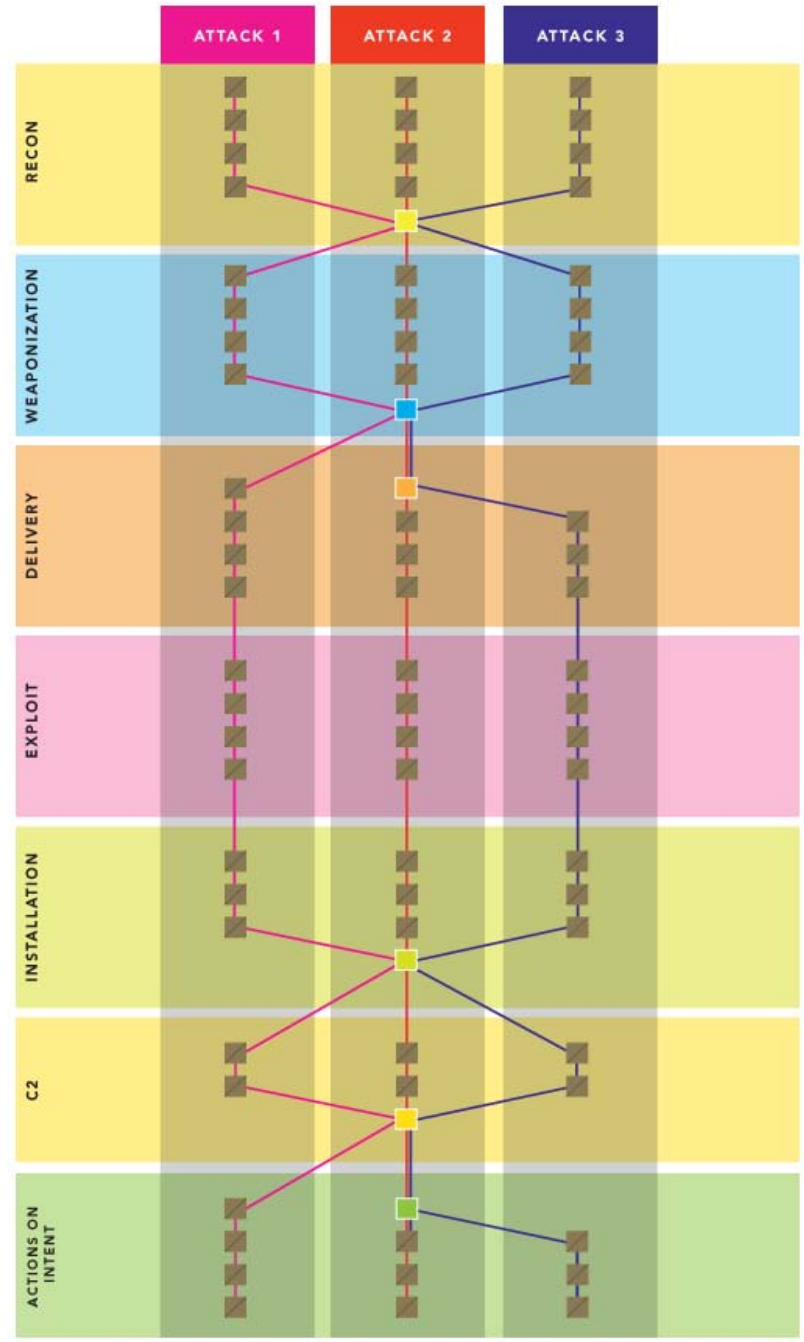
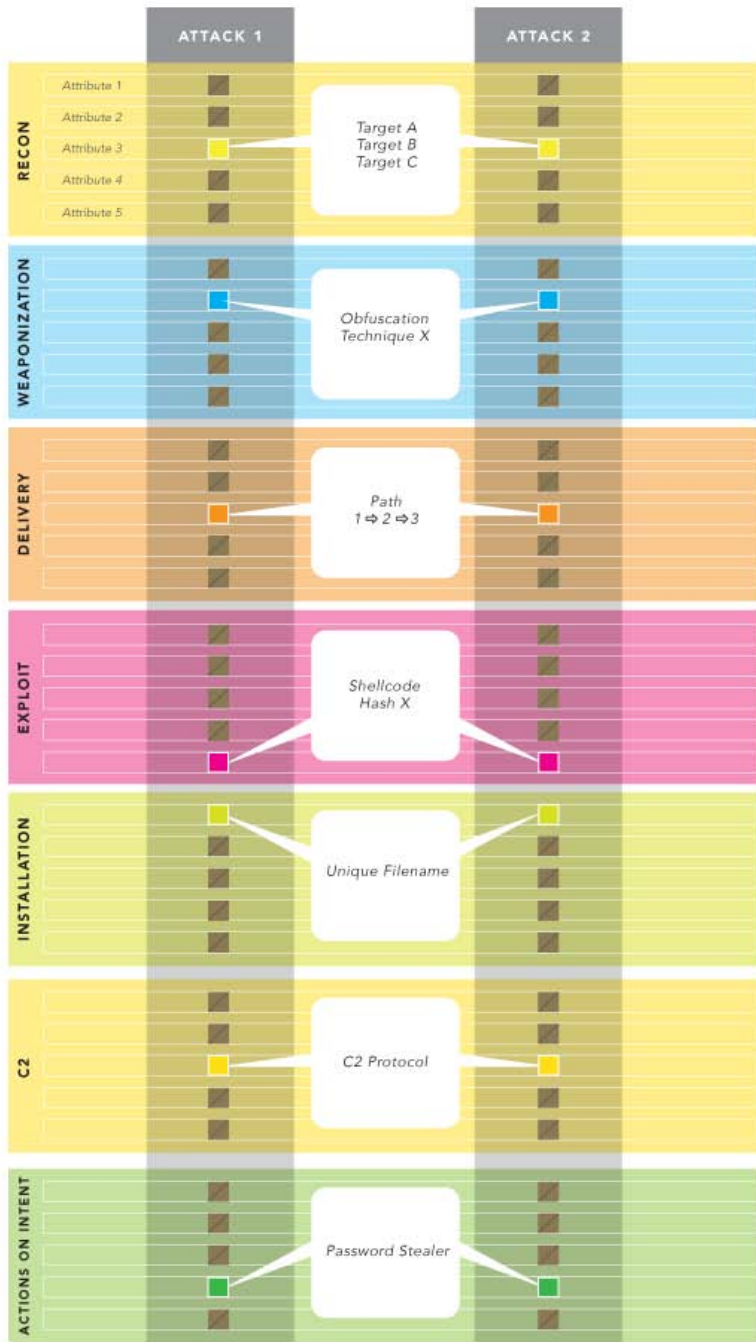
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Analysis shows repeatable patterns

Projection of persistence

Linking on patterns forms campaigns

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	Attack 1	Attack 2	Attack 3
Recon	10.23.156.130		
Weap	"Python PDF Library" unknown.pdf	"Python PDF Library" unknown.pdf	
Delivery	jane.doe@gmail.com A07-20536AF-35Broc.pdf(?) (.sig)(?)	jane.doe@gmail.com (.sig)(?)	
Exploit	(shellcode)	(shellcode')	
Install	%LST%\svchost.exe HKCU\...\Run\svchost (svchost MD5)	%LST%\svchost.exe HKCU\...\Run\svchost (svchost MD5')	...
C2	/cutenews/.../gFr554.php www.newmoon-movie.net (signature)	/cutenews/.../gFr554.php 10.23.156.180 (signature)	/1314563/fgDc43.php 10.23.156.180 (signature')
Actions	ntfre.exe Pwdumpx.exe dumpext.dll dumpsvc.exe		



# Results

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## Defender:

- Detection pushed up kill chain to pre-compromise
- “Only have to be right once”
- Threat-driven investment
- o-day risk mitigated
- Collaboration amplifies benefits

## Aggressor:

- Cost of success increases
  - Likelihood decreases
  - Persistence catch-22
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# Impacts of Intel Gaps

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Indicator lifecycle broken

Intel becomes stale

Attrition / drift reduces completeness of campaigns

New techniques / opportunities unidentified

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Intrusions go undetected

Adversaries complete objectives

All your base...

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# Comparison to Classic IR Process

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2008: "Classic IR process is insufficient against APT"

Response focuses on post-compromise

Focus on vulnerability, not threat

Incompatible linear process, views attacks in isolation

Recon

Weaponize

Deliver

Exploit

Install

Incident Response

Establish  
C2

Act on  
Intent

*Detect, Contain,  
Eradicate, Recover...*

# Getting There...

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Focus on techniques, requirements

Select tools

Prioritize research

Identify platforms, not turnkey solutions

- Network
- Host

Define processes

Hire analysts, dev/analysts, developers

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# man SecIntel

```
SecIntel(1)                CND General Techniques Manual                SecIntel(1)
```

```
NAME
```

```
    SecIntel - Security Intelligence; Methods for combating the APT
```

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AUTHOR
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    LM-CIRT team members
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    web(http://blog.cloppert.org/)
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    web(https://blogs.sans.org/computer-forensics/author/mikecloppert/)
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CND
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