



# SANS/CIS Partnership Aggregate Buy Program | sans.org/partnership/cis

SANS's mission is to ensure that InfoSec practitioners in critical organizations have the skills needed to protect national security. The mission of the CIS Trusted Purchasing Alliance (TPA) is to serve state, local, territorial and tribal governments and not-for-profit entities in achieving a greater cyber security posture through trusted expert guidance and cost-effective procurement. As a result of this shared mission, CIS and SANS have developed a partnership agreement that provides highly discounted training to constituencies who have a clear impact on national security, a large number of information security practitioners and budget constraints that limit their access to necessary training. The secret to this successful program is cost reduction realized by "aggregate" economies of scale.

To meet the particular needs of State, Local, Territorial and Tribal Governments (and related not-for-profits), SANS Institute has partnered with CIS to offer awareness and technical training at deeply discounted rates.

### **Purchase Window**

December 1, 2016 - January 31, 2017

### **Aggregate Buy Program Offerings:**

Securing The Human EndUser, HealthCare, Phishing, Developer and CIP	Page 2
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GIAC Certification	Page 4
NetWars Continuous	Page 5

SANS products, training and services, including GIAC certification, cannot be resold without explicit and written approval from an official at SANS Institute.

# SANS Securing The Human

#### **Security Awareness Training**

If information security is to be achieved across an entire organization, non-technical individuals need training on awareness and compliance. To address this need, Securing The Human provides a complete security awareness solution focused on changing human behavior. Packages are available to address key audiences:

- STH. EndUser Comprehensive Security Awareness training for all computer users based on the Critical Security Controls.
- STH. Healthcare Computer based security awareness training tailored for healthcare organizations.
- STH. Phishing Test your users through simulated phishing attacks and educate users on how to avoid being compromised.
- STH. Developer Software security training for developers pertaining to the OWASP Top 10 Web vulnerabilities and the SDLC.
- STH. CIP –Addresses NERC CIP Reliability standards required by the utility industry.

### Pricing

Product License	STH.End User	STH.Healthcare	STH.Phishing	STH.Developer	STH.CIP
1 Year Price	\$2,760	\$3,960	\$3,000	\$2,500	\$2,750
# Users Included	1,200	800	1200	10	50
Each Additional User	\$2.30	\$4.95	\$2.50	\$250	\$55
2 Year Price	\$4,920	\$6,960	\$5,520	N/A	N/A
# Users Included	1,200	800	1200	N/A	N/A
Each Additional User	\$4.10	\$8.70	\$4.60	N/A	N/A

\*Service Level, Hosting and Support Material Options are available at an additional cost. \*Additional program discounts apply when STH.Phishing is bundled with EndUser or Healthcare awareness training. Please visit <u>https://securingthehuman.sans.org/pricing/government</u> to create a detailed price quote and see available options.

	STH.End User	STH.Healthcare	STH.Developer	STH.CIP v5
# CBT Languages	28	English Only	English Only	English Only
Support Materials	$\checkmark$	×	×	×
Host on SANS Platform	$\checkmark$	$\checkmark$	$\checkmark$	✓
Host on Own LMS	$\checkmark$	$\checkmark$	×	$\checkmark$
SCORM Compliant	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
508 Compliant	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Brand with Logo	$\checkmark$	~	✓	✓
Tracking & Reporting	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

'I love your product. I mplemented SANS STH at California Air Resources Board back in October 2012. I really enjoyed the program; I had 92% compliance with 1300 staff. Your product was an obvious choice for our organization here at Covered California."

ērese Matchim, SO for California Health Benefit Exchange

### How to Purchase

To create a detailed price quote visit https://securingthehuman.sans.org/pricing/government

For additional questions contact info@cisalliance.org or registration@securingthehuman.org

For more information about these products and to request a demo, please visit http://www.securingthehuman.org/programs/government.

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# SANS ONLINE TRAINING

Online Training from SANS Institute is a flexible and effective option for information security professionals of all experience levels to complete SANS' top training from anywhere in the world. Two of SANS' available Online Training formats are OnDemand and vLive - each offering slightly different features so that students can choose the workflow, interaction and speed of training that they prefer.

## OnDemand

OnDemand is a custom E-learning training system that gives you four months of access to a SANS course via standard books, online courseware, hands-on video labs, quizzes for topic reinforcement, and MP3s of lectures by SANS' top instructors. OnDemand courses also include support by SANS Subject-Matter Experts and powerful search features.

# 同 vLive

vLive is a live, evening online training option that offers two interactive classroom sessions per week for five or six weeks. This online training format also gives you six months of access to a SANS course via standard books, online courseware, hands-on video labs and quizzes for topic reinforcement.

Which Online Training Method Is Best for You? This comparison chart will help you decide.	OnDemand	(interview) VLive
SANS industry-leading computer security training and courseware	$\checkmark$	$\checkmark$
Created and designed for individual, group, or distributed workforce learning	$\checkmark$	$\checkmark$
Web-based e-learning available 24/7 for 4 months	$\checkmark$	
Live, evening classes that meet over several weeks		$\checkmark$
Integrated quizzes to enhance learning	$\checkmark$	
Real-time access to certified SANS instructors		$\checkmark$
Access to online subject-matter expert	$\checkmark$	✓
Online access to MP3 audio files of instructor lectures	$\checkmark$	$\checkmark$
Complete set of course materials shipped to students (books, hands-on CDs, exercises, and virtual labs, as applicable)	~	~
Virtual lab access for 4 months for lab courses	$\checkmark$	$\checkmark$
Access to recordings of live sessions for 6 months, ideal for reviewing concepts or making up a missed session		~
Maximize your budget	$\checkmark$	$\checkmark$
No travel cost	$\checkmark$	$\checkmark$
Allows you to train at home	$\checkmark$	$\checkmark$

## Pricing

- Long Course= \$2,655
- GIAC = \$689
- Minimum order size per transaction: 3 Long Courses

### How to Purchase

- To create a detailed price quote or place your order (December 1, 2016 January 31, 2017) visit www.sans.org/partnership/cis
- · For additional questions contact info@cisalliance.org or partnership@sans.org

For more information about this product, please visit http://www.sans.org/online-security-training/.



# In the IT Security Industry, GIAC Certification Matters

Global Information Assurance Certification (GIAC) is the leading provider and developer of Information Security Certifications. GIAC tests and validates the ability of practitioners in information security, forensics, and software security. GIAC certification holders are recognized as experts in the IT industry and are sought globally by government, military and industry to protect the cyber environment.

GIAC offers over 20 specialized certifications in security, forensics, penetration testing, web application security, audit, and management.

### The GIAC Difference

- · Over 20 specialized, hands-on information security certifications
- Tests on pragmatics rather than theory
- Certifications are valid for four years
- · A renewal process that keeps you up-to-date on the latest industry trends
- Two ways to further your skills with advanced certification options Gold and GSE

### **Top Four Reasons to Get GIAC Certified**

- 1. Promotes hands-on technical skills and improves knowledge retention
- 2. Provides proof that you possess hands-on technical skills
- 3. Positions you to be promoted and earn respect among your peers
- 4. Proves to hiring managers that you are technically qualified for the job

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Information Assur GLAC SECURITY ESSENTIALS -GSEC

Learn more about GIAC at http://www.giac.org/



# **NetWars Continuous**

### What is NetWars Continuous?

NetWars Continuous allows participants to build their skills on their own time over a four-month period working from their office or home across the Internet. Participants can experiment with new techniques in this Internet-accessible cyber range. NetWars Continuous supports a unique Automated Hint System that turns dead ends into learning opportunities.

### **NetWars Continuous - Always Available**

• Allows participants an opportunity to advance their hands-on technical skills. Players learn the areas where they need to increase their proficiency so they may improve, come back, and continue the challenge.

• Gives participants four months of access to NetWars Continuous. At the end of the four months, participants will receive a written assessment of the skills which they demonstrated during NetWars.

# NetWars is designed to help participants develop skills in several critical areas:

- Vulnerability Assessments
- System Hardening
- Malware Analysis
- Digital Forensics
- Incident Response
- Packet Analysis
- Penetration Testing
- Intrusion Detection Pricing

## Pricing

• \$1,760 per user for four-month period.

### How to Purchase

- To create a detailed price quote or place your order (December 1, 2016 January 31, 2017)
  visit <u>www.sans.org/partnership/cis</u>
- For additional questions contact info@cisalliance.org or partnership@sans.org

For more information about this product, please visit http://www.sans.org/netwars/continuous.